## **UPDATED OCTOBER 29, 2019**

## Question & Answers related to RFP for Training on the Design, Management and Operation of a Power Trading Entity

Questions Received from Potential RFP Bidders	USEA Response
(will) USEA consider to organize this workshop in the New	The training must be conducted in Nepal. Kathmandu will
Delhi (India)?	most likely be the location, but USEA will consider venues
	outside the capital.
We would like to understand in case there is any specific	There is no specific experience criteria other than what is
experience criteria minimum for participation and can active	listed in the RFP. Active power trading entities are welcome
power trading entities participate in this opportunity.	to submit a proposal.
Would we require to register with the USAID and USEA as	There is no need to register with USAID. The proposal
well or can we directly submit the proposal to you.	should only be sent to USEA.
Further can we additionally take into consideration external	External experts are welcomed.
experts who have been associated with our organisation	
along with their consent letters.	
On the details of the travel, lodging, boarding and other out	The vendor/contractor is responsible for arranging and
of pocket expenses are to be taken into account of the	covering the expense of their own travel, lodging,
participant.	boarding/meals (except for lunches on training days) and
	other out-of-pocket expenses. The training will likely be
	conducted in Kathmandu. If another location is selected,
	USEA will arrange and cover the expense of ground
	transportation for the contractors/speakers between
	Kathmandu and the training venue.
Can we participate with a collaboration with a specialised	Collaborations with other organizations or individuals are
institute or is it just limited to one specific organisation	allowed
module 2- "virtual control room operation experience in the	Module 2 must be conducted in Nepal. The
various areas of power trading" can we conduct the training	vendor/contractor should assemble a virtual power trading
in India along with any of power exchanges. As you would be	experience, in whatever medium is most practical given the
knowing off the shelf software packages regards to power	limitations of a remote location.
trading is not there. Can the delegates travel to India for	
three days for this training program.	
There is no off the shelf software packages regarding power	The delegates cannot travel to India for the training.
trading/power exchanges. Can the delegates travel to India	Vendors are to propose the best option available, given the
for three days for this training program?	limitations of funding, software, etc., that can provide the
	trainees with some practical power trading/power exchange
Can we have 5 days training program in India and 5 days	The training must be conducted in Nepal. Kathmandu will
training program in Europe (Norway)? SAARC countries will	most likely be the location, but USEA will consider venues
have experiences of developing country and developed	outside the capital.
country. This will surely add value to SAARC delegates.	
Can increased budget if a training program in India for 5 days	The budget cannot be increased. The training must be
and 5 days in Norway (Europe) at NORD POOL. One	conducted in Nepal.
coordinator needs to accompany with the delegates.	

with reference to the Clause VII (e), please confirm the	AID-1420-17 form is required to be completed IN FULL and
(CONTRACTOR EMPLOYEE BIOGRAPHICAL DATA SHEET - AID-	submitted to USEA for each individual (including trainers)
1420-17) from the USAID website if it can be used for	proposed to work on the project. However, short CVs/bio
submission of the profile of the trainers.	sketches of proposed trainers (experience to only include
	past 10 years; dates must be included; maximum 2 pages per
	trainer) is also required. No other profiles are required.
Please share the standard format of the resume for	No standard format is required.
providing the experience and profile of the trainers.	
Further to the scope mentioned we would also like to take	Proposals can include an outline of topics that include power
up the point of power exchanges and mention the key	exchanges if it is deemed beneficial to the overall program
benefits of the exchange markets. Although power trading is	
a wide subject, the addition of the exchange related topics	
would make this program far more effective with respect to	
the impact on the audiences.	
What would be the selection criteria with respect to the	As per the RFP, selection of an offer for contract award will
project. In case there would be a marking mechanism to help	be based on an evaluation of proposals against technical
us assess the score provided would be appreciated.	merit and budget justification. Proposals shall first be
	evaluated from a technical standpoint based on the training
	proposal (i.e. without regard to proposed budget
	justification). Once a proposal is determined to be
	technically acceptable, the budget justification will be
	evaluated.
The payment terms with respect to this project also needs to	
be specified. Kindly share the same with us.	subcontractor has been selected.
Various questions regarding the due date for proposal	The due date for proposal submissions remains November 4,
submissions.	2019 by 11:59 pm EST. Proposals should be sent via email
	with a read receipt to Sarah Blanford at sblanford@usea.org.
	No extensions will be granted.
It would be great in case the exact dates for both modules	The dates for the training will be determined jointly by the
for the project can be conveyed for December and January	vendor, USEA, USAID, and the participants, during the
months so that we can plan the visits in a precise manner as	subcontract drafting.
well.	
	The subcontract terms and conditions will be provided with
(can the) contract terms and conditionsbe furnished?	the awardee only.
Re: "All bidders are required to provide a DUNS number and	The DUNS and SAM registrations are a USAID requirement
maintain a current SAM registration. Proposals without a	and cannot be removed. Please note that obtaining a DUNS
DUNS number or proof of SAM registration will not be	is very quick (usually around 24hr). SAMS takes longer (2-3
considered."	weeks normally).
In case of a Joint venture or collaboration we can look into	
having one lead partner and another associate partner	Yes, a joint venture or collaboration is allowed.