

**United States Energy Association Request for Proposals:
National Grid Control Center Dispatchers Training for
the Tanzania Electric Supply Company Limited (TANESCO)**

QUESTIONS & RESPONSES

August 11, 2023

QUESTION: Our understanding is that companies based in [A DEVELOPED EUROPEAN COUNTRY] are not allowed to apply because the RFP mentions the authorized geographic code 937. Is this understanding correct?

ANSWER: Although the authorized geographic code for this activity is 937, we have reasons to believe that we might not be able to procure services from this geographic code considering the nature of the assignment and the required equipment. Therefore, we encourage bidders from all geographic codes to apply. If the winning bid comes from a country outside of the geographic code 937, we will apply for a waiver to allow procurement.

QUESTION: We request you to clarify whether an international organization can be a part of the consortium, is it necessary to have a partnership with local organizations.

ANSWER: Yes, an international organization can be a part of the consortium. It is **not** necessary to have a partnership with a U.S. company or organization.

QUESTION: The Proposed training programme stated in the Scope of Work warrants for both class room training as well as hands-on simulation based training on selected offline software tools such as PSS/E to make the trainees experience the real-world scenarios for power system operations. It is understood that procurement of such simulation software is not considered as part of the budget of \$50,000.

ANSWER: We assume that the consultant will have access to all necessary software and equipment. If the training program requires licenses and access fees, these costs should be included in the proposed budget under OTHER COSTS.

QUESTION: “USEA will also be responsible for all logistical arrangements for the participants and consultants for the activities conducted in Tanzania and in the country of training. This includes arrangements and associated costs of 2 (two) 10-day training sessions (Training 1 and Training 2)” and “Consultant’s travel costs to the training site (if different from the consultant’s place of business) shall be borne by the consultant. These costs, if any, must be included in the financial proposal.” It is to be clarified whether USEA will be responsible for logistical arrangement consultants for activities conducted within Tanzania and in the country of training or not.

ANSWER: The theoretical part of the training to be conducted in Tanzania shall be conducted remotely. Therefore, aside from arranging training space and necessary equipment, which USEA will be responsible for, there should be no other logistical arrangements necessary for the consultant in Tanzania.

For the practical part of the training to be conducted outside of Tanzania in person: USEA will be responsible for all logistics and costs of TANESCO trainees, and training facility fees, if necessary. The consultant will be responsible for all their logistical arrangements and costs. These costs should be included in the proposed budget under OTHER COSTS.

QUESTION: Though it is understood that the training on Dispatcher Training Simulator (DTS) is to be done outside Tanzania, it is will pertinent to state which are the countries USEA is considering wherein this training can happen. It is to further clarified whether Consultants can provided their opinion/options where such training can happen.

ANSWER: USEA is not considering any particular countries for this training. It is the responsibility of the consultant to identify and propose a country where they could conduct the training.

QUESTION: The Statement in Clause III and Clause V are contradictory to each other. It is to clarified whether there is a cap on number of organizations in a consortium or not.

ANSWER: Thank you for pointing out the contradiction. This is to confirm that there is **no** cap on the number of organizations that can be members of the consortium.

QUESTION: We request for extension in submission of proposal to USEA by two weeks, as we require some time for preparation of documents for participation in the RFP.

ANSWER: Unfortunately, unless we receive fewer than 3 valid bids in response to this RFP, we will not be able to offer an extension.