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NYS Carbontech Ecosystem

Agenda

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NYS Carbontech Ecosystem Overview

Carbon to Value (C2V)

Activate NY

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Carbontech Development Initiative (CDI)

Ecosystem Actors

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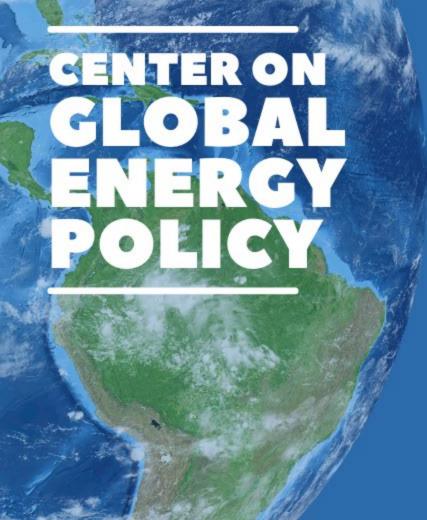
NYS Supported Carbontech Initiatives

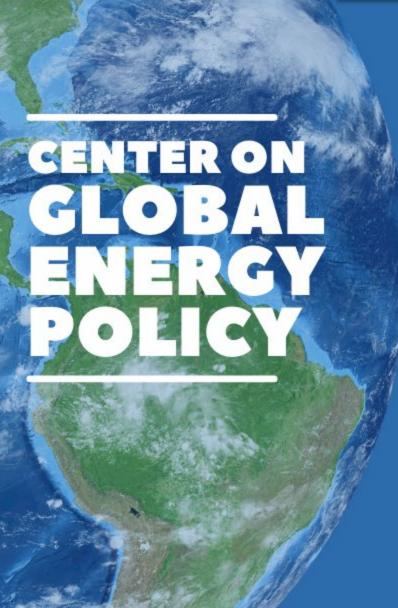






Carbon to Value (C2V) Activate NY Carbontech Development Initiative (CDI)



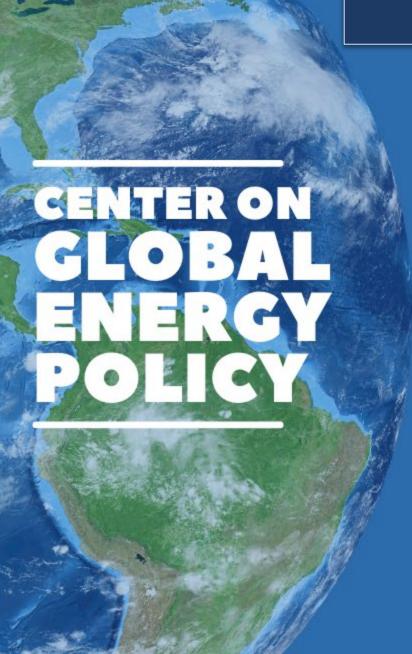


Ecosystem Actors

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• Why Carbontech?

Due to the build-up over time of excessive, long-lived carbon emissions, commercializing Carbontech—technologies that capture and convert carbon dioxide (CO_2) into valuable end products or services— is now necessary to meet global climate goals.



Ecosystem Actors

- \$19.5 million Carbontech Development Initiative - New York State, April 2021
- New York State supports three Carbontech market interventions:
 - Carbon to Value (C2V)
 - Activate NY
 - Carbontech Development Initiative (CDI)
- Supporting NYS climate, clean energy, and just transition goals

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Carbon to Value (C2V)

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- The Carbon to Value (C2V) Initiative's aim:
 - Bringing innovative solutions to scale as rapidly as possible through the creation of a robust, powerful, and collaborative new ecosystem

• What is the C2V Initiative?

- Multi-year collaboration to accelerate the carbontech industry that leverages our proven process for launching climate solutions into the marketplace
- Multi-year, multi-stakeholder effort to rapidly commercialize innovations by startups working to address the emerging C2V market.

• How it works?

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- Cohorts: Annually, C2V supports a new cohort of innovative carbontech companies
- Value Chain Engagement: Collaboration among the CLC members—major corporations, government actors, and NGOs—and the startups selected for each cohort to build the ecosystem that they need to thrive.;
- An Accelerator for the Industry: Industry-building, deployment and partnership-focused activities that help carbontech startups scale.



Carbon to Value (C2V)

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C2V's latest cohort:

- Eight startups selected for Year 2
- Work closely with "Cohort Champion" Fluor
- Gain access to the Carbontech Leadership Council (CLC)

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Carbontech Development Initiative (CDI)



Activate NY

- \$9.1 million awarded to the nonprofit Activate to establish a fellowship program for New York-based entrepreneurs.
- Activate NY will provide entrepreneurs with resources and training to build the global network needed to scale carbontech innovations.
- Activate NY Fellows benefit from host laboratory partners at Columbia University.
- Inaugural Activate entrepreneurial scientists will spend two years translating their groundbreaking research into products and businesses to contribute to New York State carbon neutrality by 2050 across eight target industries.

Activate NY

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• Activate NY Eligibility:

- Bachelor's degree and four+ years post-baccalaureate scientific research, engineering, or technology development experience.
- Leader of a technical project or company relevant to target industries and based in the physical or biological sciences, or related engineering disciplines.
- Leading commercial development of a hardware-based technology innovation for the first time.
- Less than \$2,000,000 in debt or equity funding raised from nongovernmental sources.
- Still in development and not yet ready for full-scale product sales.
- Able to work in the U.S. for the duration of the fellowship, and have access to a qualified host laboratory.

Activate NY

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• What Activate NY looks for:

- Entrepreneurial Potential: Ability to mobilize physical, financial, and intellectual resources
- Leadership: Professional strengths and opportunities for development
- Technical Excellence: Deeply knowledge in the field of their proposed project
- Participation: Will support an inclusive, equitable, and diverse environment.
- Feasibility: project rooted in sound scientific principles and feasible within the confines of the two-year fellowship
- Impact Potential and Sponsor Alignment: Proposed project has potential to impact Activate Imperatives or target industries
- Highest and Best Use of Fellowship: Participation will improve probability of project success

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✓ Carbontech Development Initiative (CDI)

Carbontech Development Initiative (CDI)

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- Columbia University awarded \$10 million in seed funding under New York State's Carbontech Development Initiative Program Opportunity Notice
 - Allow researchers and entrepreneurs working on carbon capture, utilization, and storage-related technologies to expand on their work and establish New York as a center for carbontech innovation.
- Columbia is a global leader in carbontech research, having developed expertise in CO₂ capture, CO₂ conversion to products, and related fields, including low-carbon hydrogen, systems engineering, and electrochemical energy storage.
- Several promising startups have sprung out of Columbia:
 - GreenOre CleanTech, uses carbon dioxide as a reagent to convert industrial waste into valuable minerals.
 - Heirloom, captures carbon dioxide from the air and injects it underground for long-term storage.
 - Others:

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- AdvanceH20 and Trident Desalination
- sHYp and Werewool

Carbontech Development Initiative (CDI)

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 Grantmaking and accelerator program to develop, commercialize, and scale tools and technologies focused on lowering emissions by turning carbon into useful products

• Focus on three key areas:

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- Capturing carbon from the air, oceans, and industrial plants to lower ambient levels of carbon dioxide and combat ocean acidification;
- Converting carbon into minerals and other marketable materials; and
- Repurposing those materials in construction and other industries.
- Focus on the commercialization process
 - Emphasis on analyzing markets and policies so that carbontech entrepreneurs across New York can position their companies for success



