



 IoT is...

# A Software Platform for Digital Enterprise Transformation

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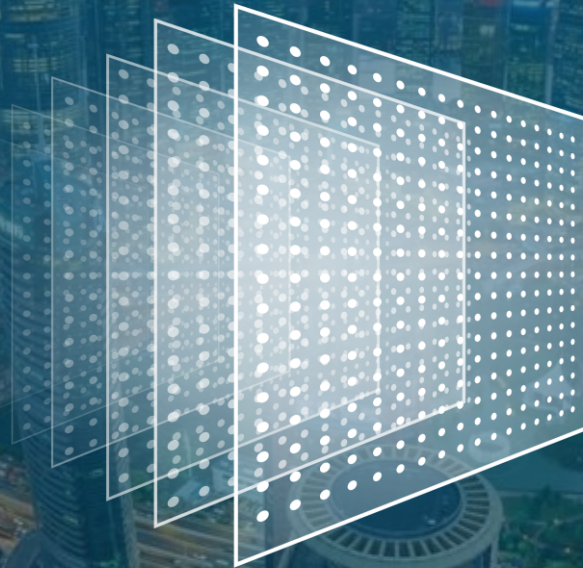
# Elastic Cloud Computing



# Big Data



# AI / Machine Learning



# Social Human-Computer Interaction





Elastic Cloud Computing

Big Data

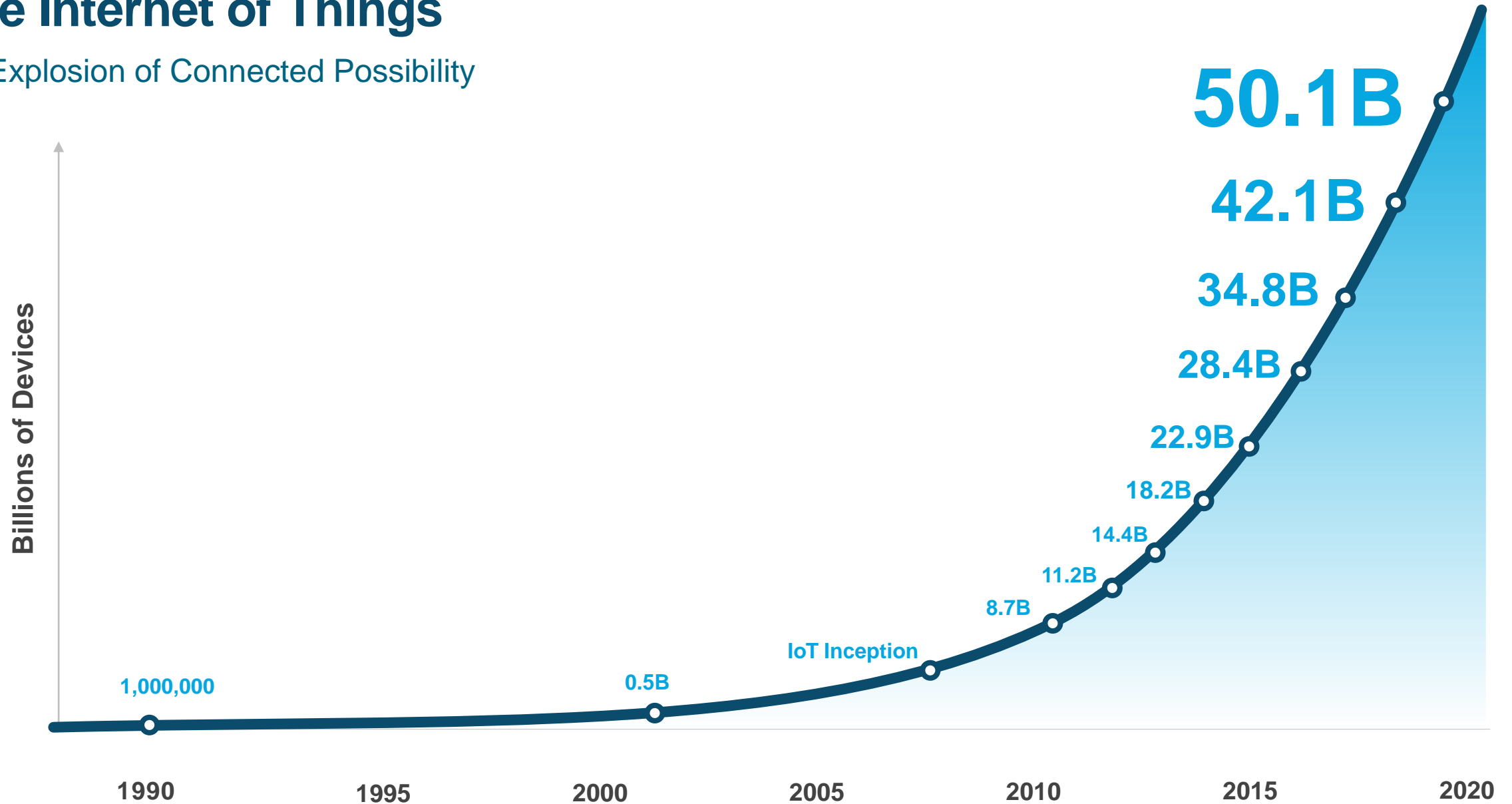
# Internet of Things

Social Human-Computer Interaction

AI / Machine Learning

# The Internet of Things

An Explosion of Connected Possibility

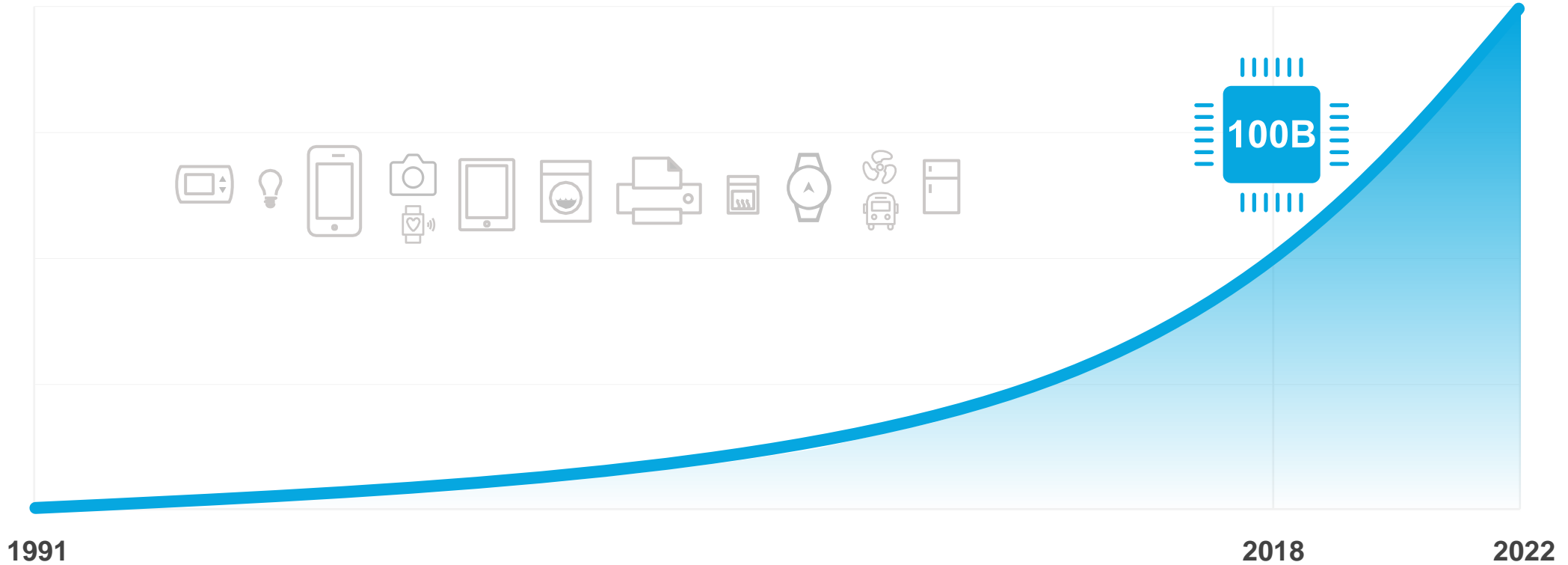
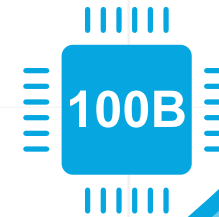
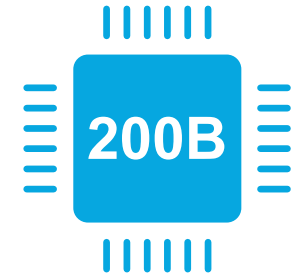




# 100 Billion ARM Chips Shipped

arm

100 Billion More Shipping  
in the Next Five Years





# AI



Future Factory

Production Schedule



Autonomous Vehicles

Route Optimization

# Inventory Optimization



Supply Chain Optimization



# Demand Forecasting



# Predictive Maintenance

AI Augmented Intelligence

Precision Health

Order to Promise



# Yield Optimization



# Anti-Money Laundering

# Banking

Hospitality

Automotive



Smart Cities



# Financial Services

Utilities

# Healthcare



# Aerospace

# Retail



# Travel & Transportation



# Oil & Gas



# Government

# Defense



# Telecommunications



# Entertainment



 IoT is...

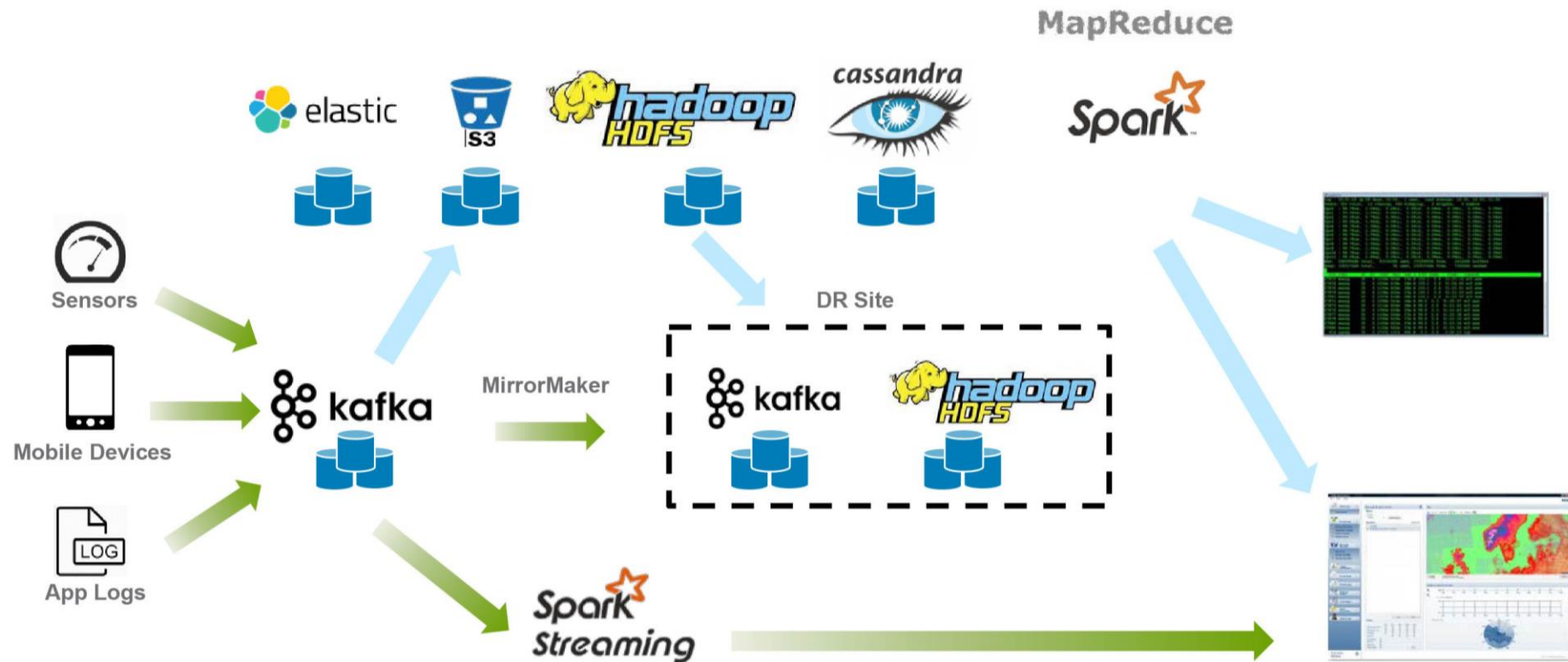
The World's Leading Provider of  
Big Data, IoT, and AI Applications

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# IoT is...

- **A Platform as a Service**
- **A Data Integration Platform**
- **A Rapid Application Development Platform**
- **A Massively Scalable Distributed Processing Platform**
- **Low Risk - Tried - Tested - Proven**

# IoT is NOT...an “Accidental” Hadoop Architecture



# IoT is NOT...

-  An “Accidental” Open Source Hadoop Experiment
-  A Data Visualization Tool
-  A Closed “Black Box” Environment
-  A Replacement for Installed Enterprise Systems

# IoT is...

- **9 Years of Software Engineering**
- **A \$300 Million Software Investment**
- **Over 1 Million Lines of Java Code**
- **An Open, Extensible Software Platform**
- **Able to Leverage Any and All Open Source Solutions**



# C3 IoT Platform for Digital Transformation

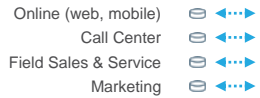
## C3 Tools™ & Application Management



## Sensor Network (Edge)



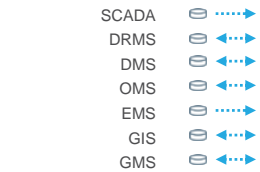
## Customer Systems (CRM)



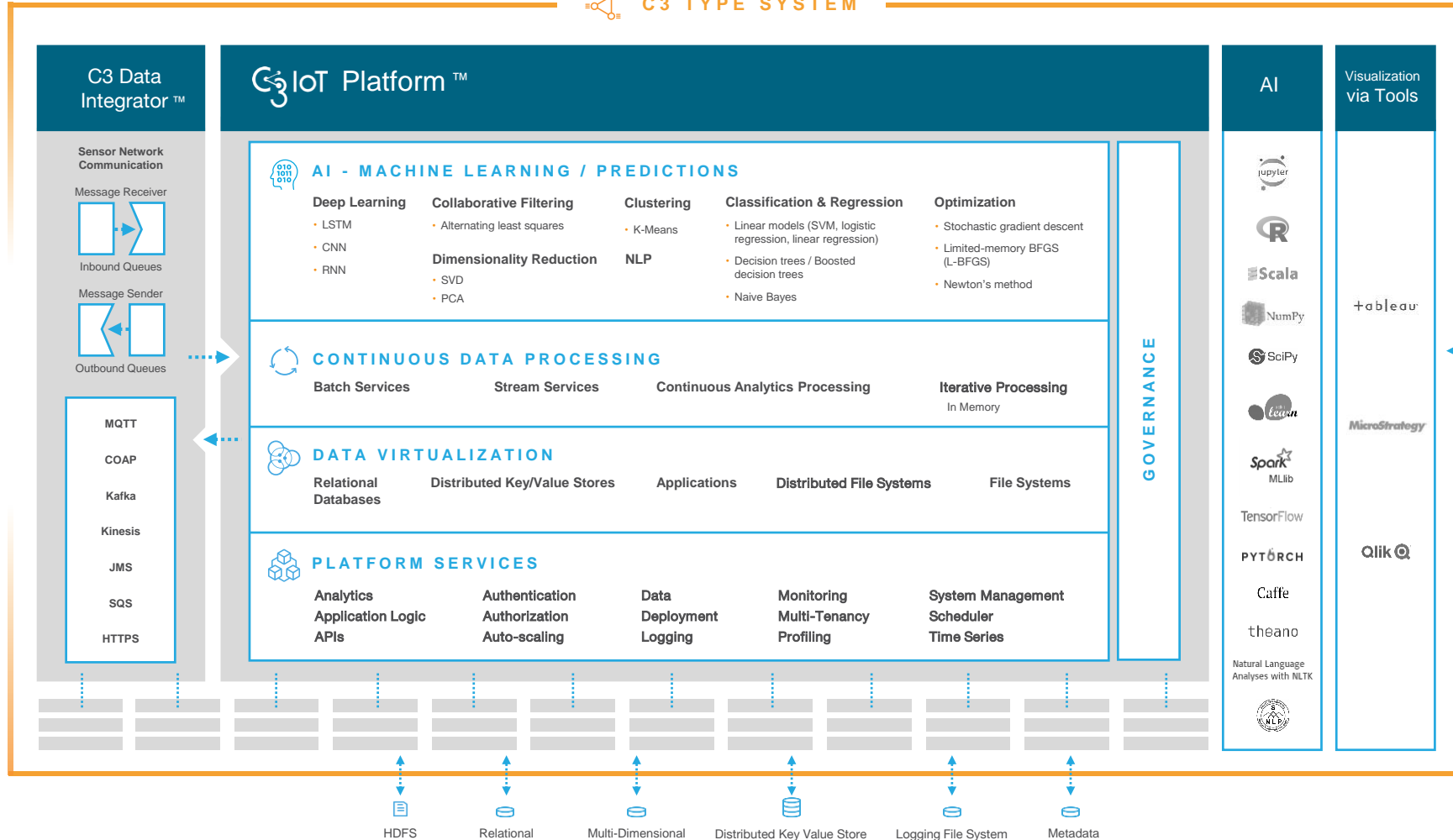
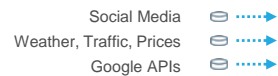
## Enterprise Systems



## Operational Systems



## Other External Sources



## Custom IoT Applications

- IoT
- CRM
- Supply Network
- Products / Manufacturing
- Human Capital



## C3 IoT Applications

- C3 Predictive Maintenance
- C3 CRM
- C3 Inventory Optimization
- C3 Energy Management
- C3 Fraud Detection
- C3 Supply Network
- C3 Sensor Health

# IoT Leveraged Technologies

- **Elastic Cloud Computing**
- **Big Data**
- **AI**
- **Machine Learning**
- **NLP**
- **Deep Learning**
- **Internet of Things – IoT**

# IoT Platform Functions

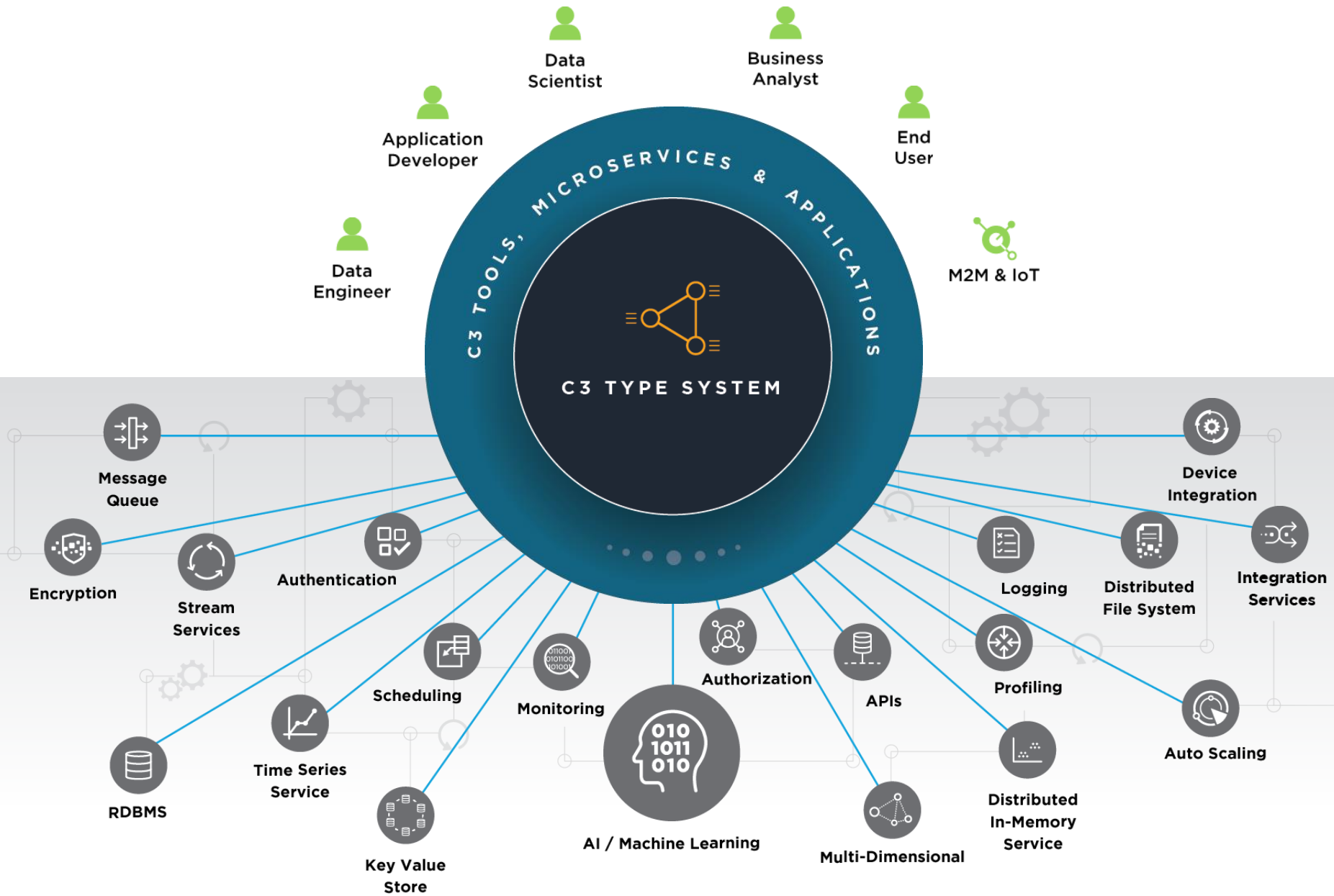
- **Data Integration**
- **Data Processing**
- **Descriptive Analytics**
- **Predictive Analytics**
- **Prescriptive Analytics**
- **Closed-loop Machine-to Machine Control**

# IoT Platform

- **Scalable**
- **Open**
- **Secure**
- **Low Risk**

# IoT is...

- **A Model-Driven AI Architecture**
- **An Application Development Platform**
- **Application Operating Platform**
- **Machine Learning Platform**
- **A Type System**



# C3 Type System – Model-Driven AI Architecture



- Heart of the C3 IoT Platform
- C3 Types - conceptual domain models of all the attributes and processes related to a specific entity or domain, e.g., persistence, data representation, data interrelationships, computing processes, machine learning algorithms, etc.
  - All data, meta data, processes, and interrelationships are C3 Types
  - Types and collections of types are automatically exposed and accessible through RESTful interfaces
  - Referential Integrity of types is guaranteed
- Applications modeled using reusable, object-oriented C3 Types
- Abstraction layer common to programmers, data scientists, data engineers, business analysts, and other users

HDFS

Relational

Multi-Dimensional

Distributed Key Value Store

Logging File System

Metadata

# C3 Data Integrator

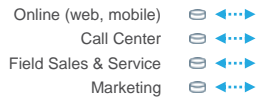
## C3 Tools™ & Application Management



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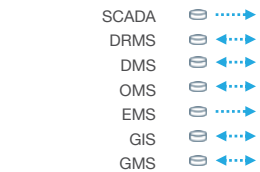
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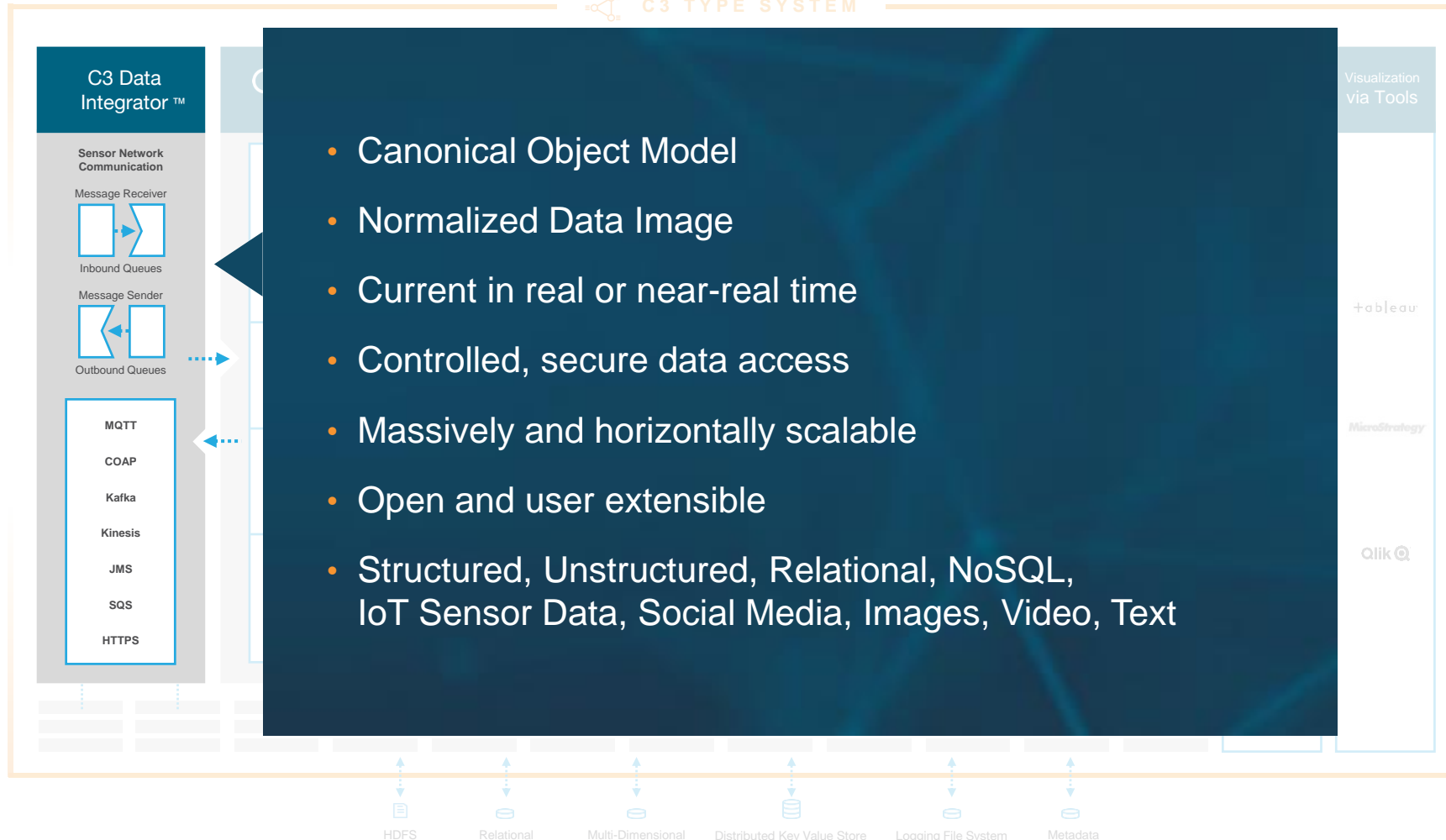
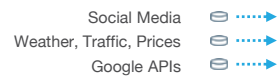
### Enterprise Systems



### Operational Systems



### Other External Sources



- Canonical Object Model
- Normalized Data Image
- Current in real or near-real time
- Controlled, secure data access
- Massively and horizontally scalable
- Open and user extensible
- Structured, Unstructured, Relational, NoSQL, IoT Sensor Data, Social Media, Images, Video, Text



### Custom IoT Applications

- IoT
- CRM
- Supply Network
- Products / Manufacturing
- Human Capital



### C3 IoT Applications

- C3 Predictive Maintenance
- C3 CRM
- C3 Inventory Optimization
- C3 Energy Management
- C3 Fraud Detection
- C3 Supply Network
- C3 Sensor Health



# C3 IoT Persistence

## C3 Tools™ & Application Management



### Sensor Network (Edge)



### Customer Systems (CRM)

- Online (web, mobile)
- Call Center
- Field Sales & Service
- Marketing

### Enterprise Systems

- Financials
- Manufacturing
- Supplier
- Logistics
- Asset Mgmt
- Human Capital Mgmt
- Billing
- Workforce Mgmt

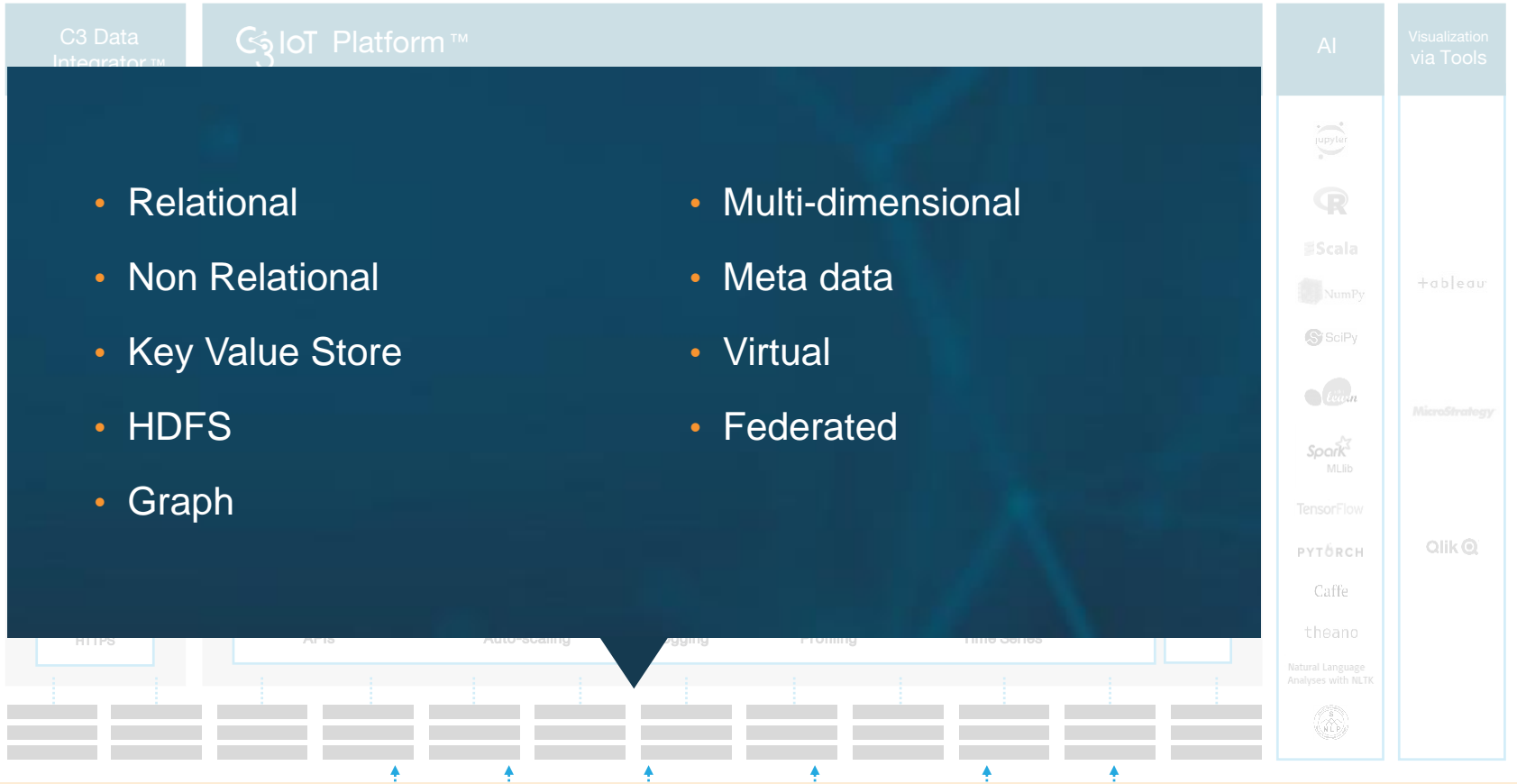
### Operational Systems

- SCADA
- DRMS
- DMS
- OMS
- EMS
- GIS
- GMS

### Other External Sources

- Social Media
- Weather, Traffic, Prices
- Google APIs

## C3 TYPE SYSTEM



### Custom IoT Applications

- IoT
- CRM
- Supply Network
- Products / Manufacturing
- Human Capital

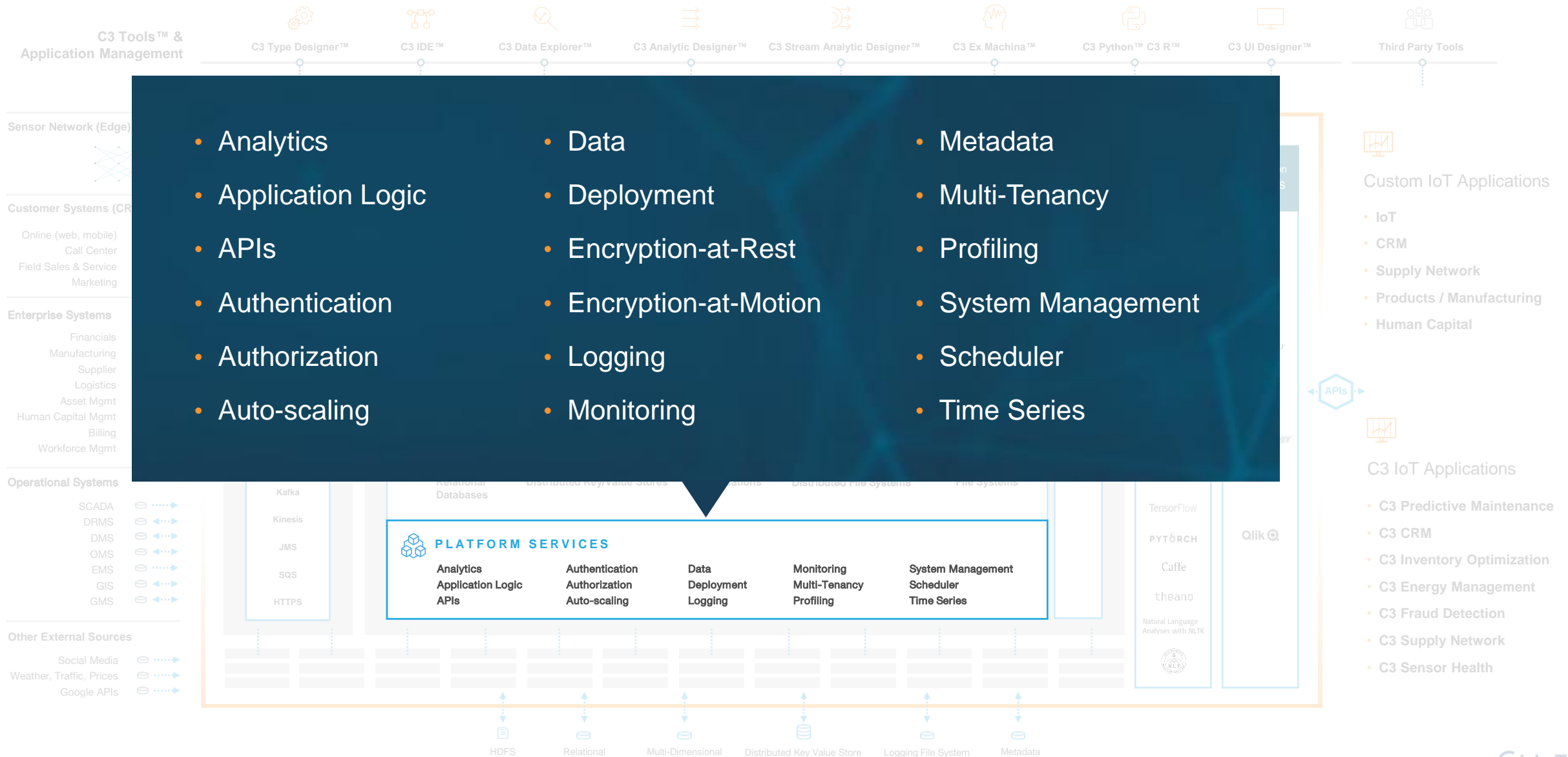


### C3 IoT Applications

- C3 Predictive Maintenance
- C3 CRM
- C3 Inventory Optimization
- C3 Energy Management
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- C3 Supply Network
- C3 Sensor Health

HDFS   Relational   Multi-Dimensional   Distributed Key Value Store   Logging File System   Metadata

# C3 IoT Platform Services



- Analytics
- Application Logic
- APIs
- Authentication
- Authorization
- Auto-scaling
- Data
- Deployment
- Encryption-at-Rest
- Encryption-at-Motion
- Logging
- Monitoring
- Metadata
- Multi-Tenancy
- Profiling
- System Management
- Scheduler
- Time Series

# C3 Data Processing

## C3 Tools™ & Application Management

### Sensor Network (Edge)



### Customer Systems (CRM)

- Online (web, mobile) ↔
- Call Center ↔
- Field Sales & Service ↔
- Marketing ↔

### Enterprise Systems

- Financials ↔
- Manufacturing ↔
- Supplier ↔
- Logistics ↔
- Asset Mgmt ↔
- Human Capital Mgmt ↔
- Billing ↔
- Workforce Mgmt ↔

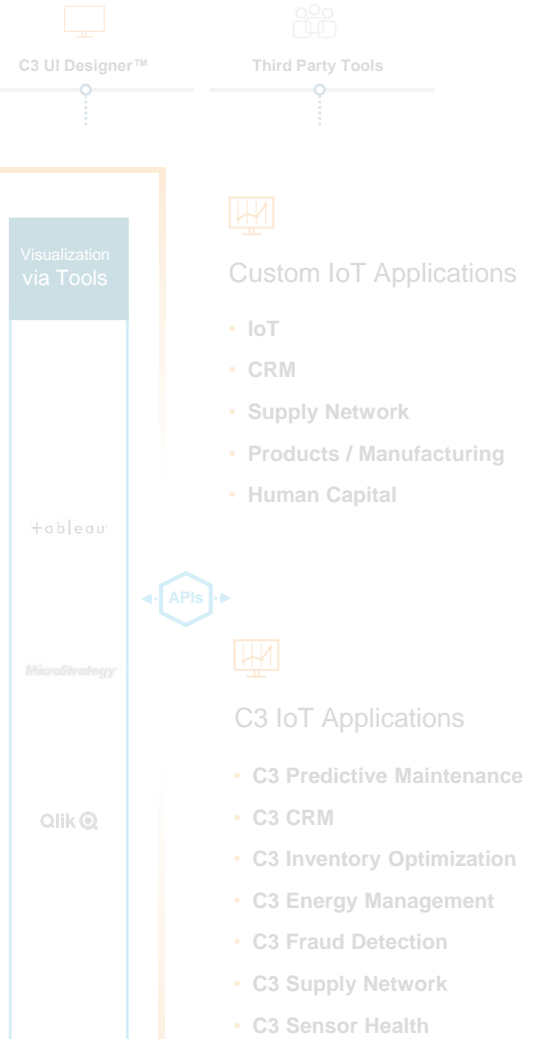
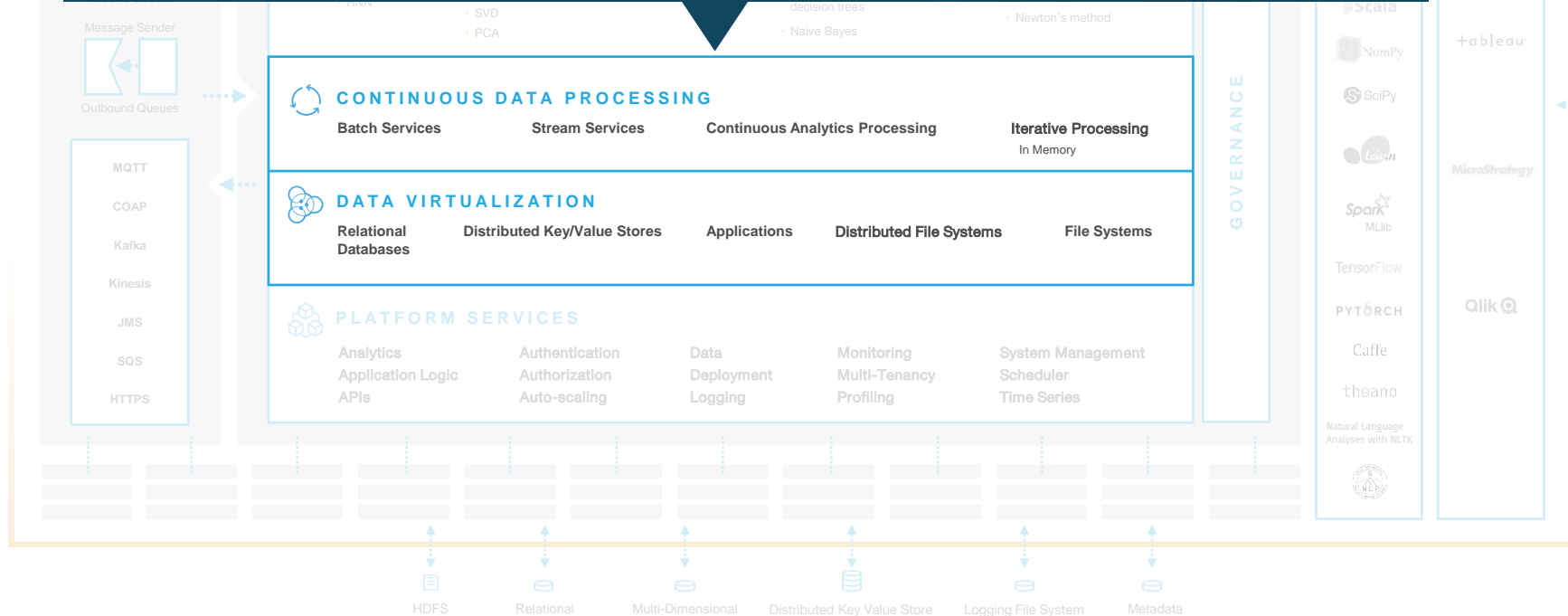
### Operational Systems

- SCADA ↔
- DRMS ↔
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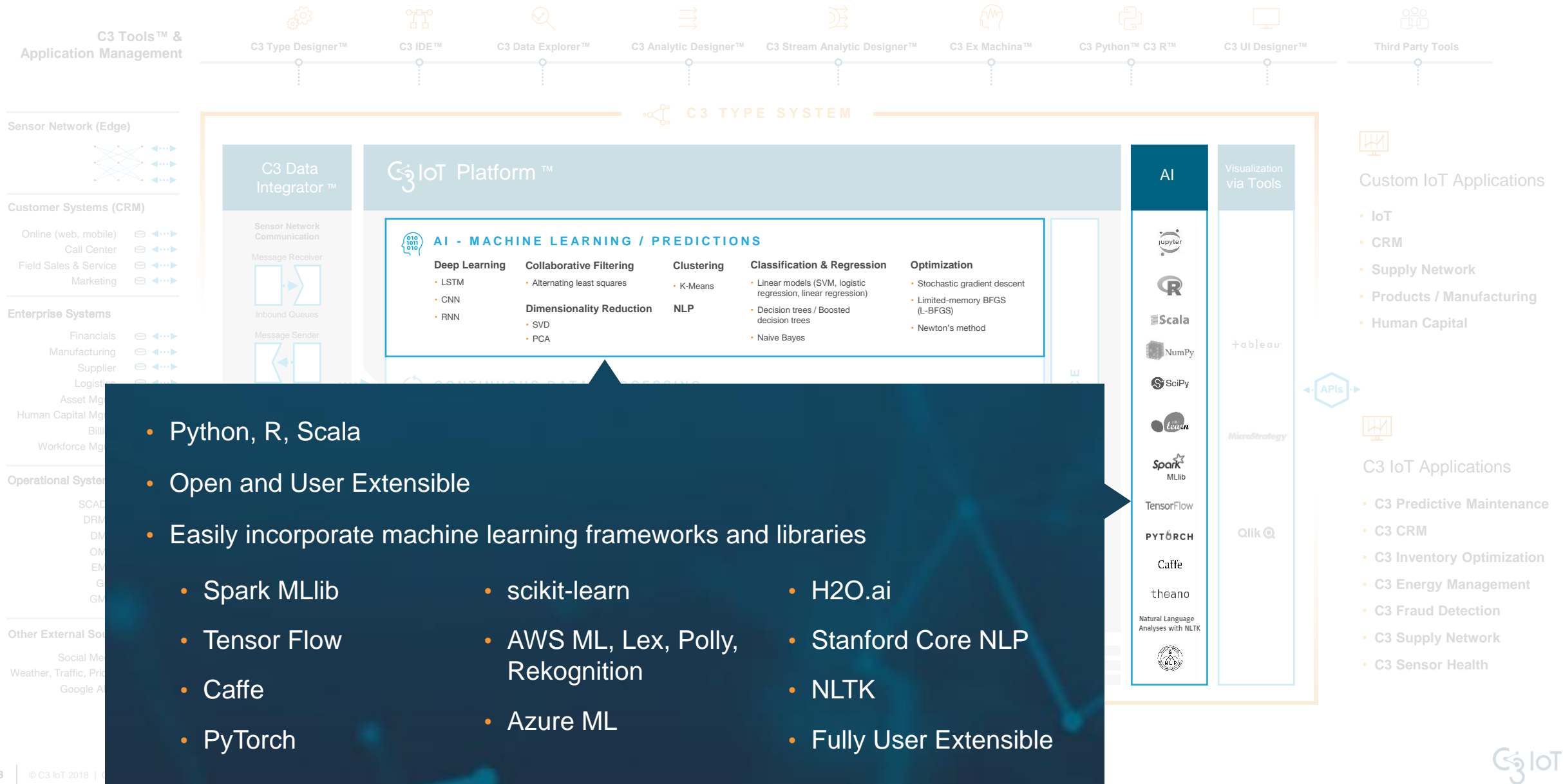
### Other External Sources

- Social Media ↔
- Weather, Traffic, Prices ↔
- Google APIs ↔

- Virtualization
- Iterative
- Batch
- Continuous Analytic Processing
- Stream



# AI Machine Learning & Predictions



# C3 IoT Tools

## C3 Tools™ & Application Management



### Sensor Network (Edge)



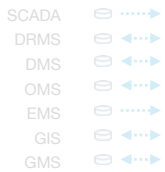
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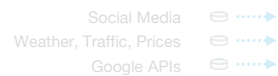
### Enterprise Systems



### Operational Systems



### Other External Sources



- C3 Type Designer
- C3 IDE
- C3 Data Explorer
- C3 Analytic Designer
- C3 Stream Analytic Designer
- C3 Ex Machina
- C3 Python C3 R
- C3 UI Designer

### Custom IoT Applications

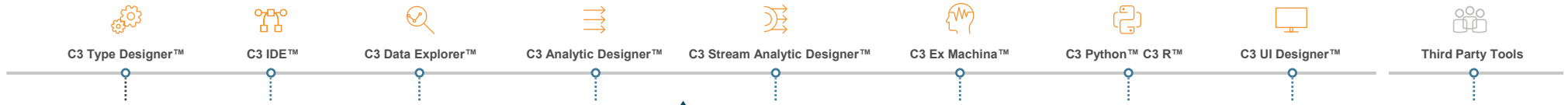
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# C3 IoT Application Programmer Tools Integrations

## C3 Tools™ & Application Management



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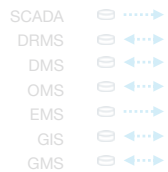
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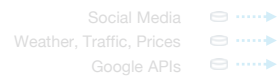
### Enterprise Systems



### Operational Systems



### Other External Sources



- Eclipse IDE Plug in
- Jupyter
- R Studio
- DIGITS
- Any text editor (sublime, vi, emacs)
- Browser Command Line Interface



### Custom IoT Applications

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### C3 IoT Applications

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# C3 Data Visualization

## C3 Tools™ & Application Management



### Sensor Network (Edge)



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- Online (web, mobile) ↔
- Call Center ↔
- Field Sales & Service ↔
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### Enterprise Systems

- Financials ↔
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- GMS ↔

### Other External Sources

- Social Media ↔
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## C3 TYPE SYSTEM

- C3 IoT Data Visualization
- C3 UI Tools
- React
- Angular
- Tableau
- Spotfire
- Microsoft Power BI
- Microstrategy
- SAP Business Objects
- Oracle BI
- Jupyter
- Excel and Pivot Tables
- All others

Visualization via Tools



APIs



### Custom IoT Applications

- IoT
- CRM
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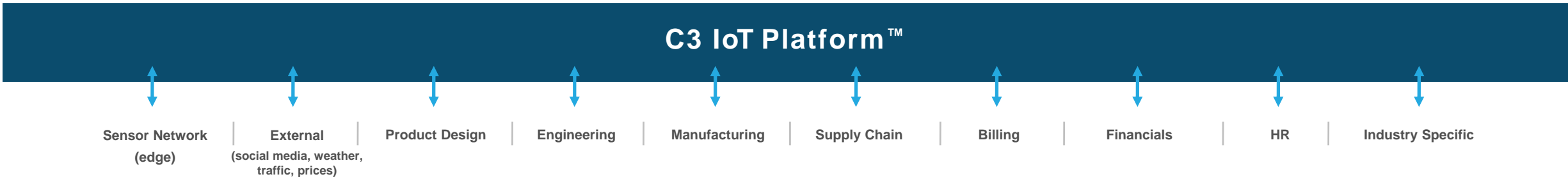
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HDFS Relational Multi-Dimensional Distributed Key Value Store Logging File System Metadata

# C3 IoT Industry Applications

	 Utilities	 Oil & Gas / Mining	 Industrial / Manufacturing	 Consumer Packaged Goods	 Aerospace & Defense	 Financial Services	 Healthcare	 Retail	 Telecom	 Public Sector / Cities
<b>C3 CRM™</b>	●	●	●	●	●	●	●	●	●	●
<b>C3 Predictive Maintenance™</b>	●	●	●	●	●	●	●	●	●	●
<b>C3 Energy Management™</b>	●	●	●	●	●	●	●	●	●	●
<b>C3 Sensor Health™</b>	●	●	●	●	●	●	●	●	●	●
<b>C3 Fraud Detection™</b>	●	●	●	●	●	●	●	●	●	●
<b>C3 Supply Network™</b>	●	●	●	●	●	●	●	●	●	●
<b>C3 Inventory Optimization™</b>	●	●	●	●	●	●	●	●	●	●



DATA SOURCES ACROSS VALUE CHAIN



# IoT Platform for the Digital Enterprise

- **Big Data**
- **Predictive Analytics**
- **IoT**
- **Time to Value in Weeks – Not Years**
- **Increases productivity by 10x – 100x**

# C3 IoT Select Customers



# AI

Machine Learning

Artificial Intelligence

# Big Data

Data Lake



Natural Language Processing

Deep Learning

# Hadoop

# AWS



# Digital Transformation



# Internet of Things

# Multi-cloud

# Cloud Computing

NLP

Data Science



# IoT



Industry 4.0

Elastic Cloud Compute

# Azure

- Founded in 2009
- World's leading AI & IoT Software Platform for Digital Transformation
- #19 on the Forbes Cloud 100
- \$300 million invested in product development
- 300 million devices/sensors covered by C3 IoT contracts
- Glassdoor 2017 Best Place to Work Rating of 4.9/5



