## Welcome







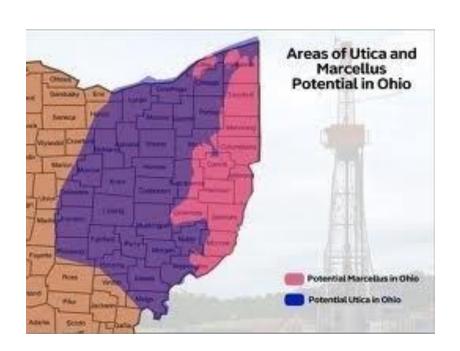
## GAS LEASING AND TITLING IN THE MARCELLUS AND UTICA SHALES

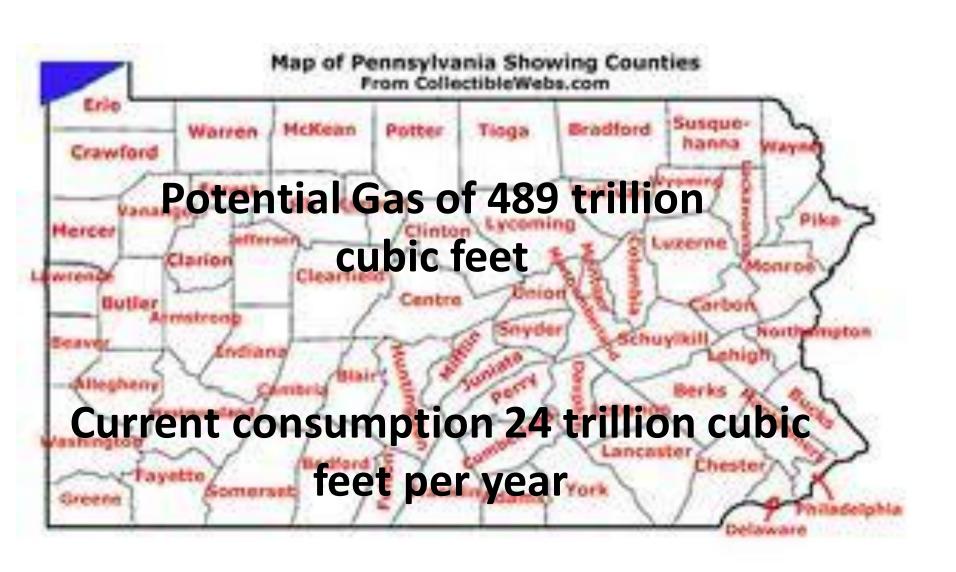


Source: U.S. Energy Information Administration based on data from various published studies. Canada and Mexico plays from ARI. Updated: May 9, 2011

#### Natural Gas Shale Basins In the United States









• 100 + years supply at current use

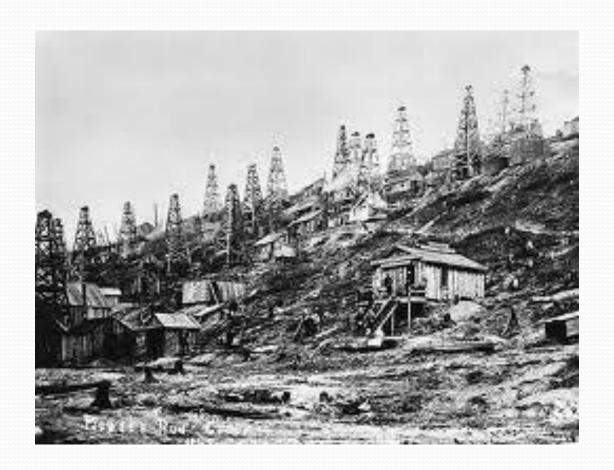
## Gas Facts:

- 53,000 Square Miles
- Decades to extract it all
- Near critical markets

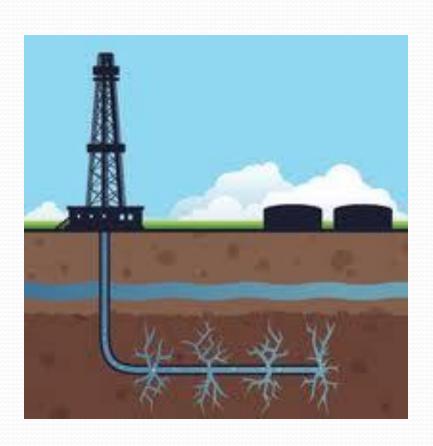
## History of natural gas leasing from the Drake well to the Marcellus Shale boom

## Drake Well





### Marcellus Current Well





## The nature of current gas leases and how these leases will change future energy development



**Armstrong County Courthouse** 

## **Old Leases**

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### **New Leases**

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#### OIL AND GAS LEASE AGREEMENT

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THIS OIL AND GAS LEASE AGREEMENT (this "Agreement") made and emerged into this 2" cay of 2011, by and between <u>Allahons S. R. States M. Stotless of 1118 Pine Laus. Werthinsten Ps. 1525</u> (individually or collectively. "Lessee"), and HLM Isse, with offices to 233 (West Pick Drive, Klesmuring, Perception in 1520) ("Lessee").

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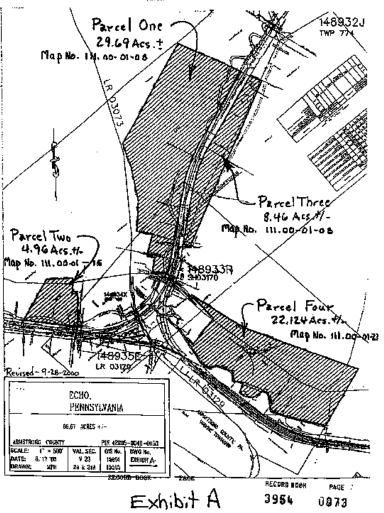
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BLX, Inc. Mail To 253 North Park Drive Kittanning, PA 56201

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#### NEW

#### DESIGNATION OF UNIT

#### DICKEY UNIT

COMMONWEALTH OF PENNSYLVANIA § KNOW ALL MEN BY THESE PRESENTS COUNTY OF ARMSTRONG §

This Designation of Unit ("Agressment") is bereby executed by the undensigned, who are the owners of the undersided laterests in the lengthoid enters created under those certain Oil and Gas Lesses, or mornorandours thereof, and being the owners of certain undivided and undested mineral interests under contain lands which are more particularly described on Exhibit. "A" utanhed hereto and incorporated better by reference for all purposes (collectively referred to here as the "Oli Lesses").

WHEREAS, each of the Unit Lesses, or amendowns shorter, audionizes the lesses thereunder to peol, unitize or combine all or a portion of the lands covered thereby with other land, lauds, lesse or lenses, to form a pooled unit for the exploration, development and production of oil, gas and associated and constituent bydrogarburs from the lands covered by the Unit Lesses; and

WHERRAS, the pooling, unitization and combination of the Unit Leases and mineral estates to the extent necessary to form the hereinalter described pooled unit, is reasonable and advisable in the indement of the understand.

- (1) <u>Reclaration of Hois</u> to consideration of the premises and pregnant to and in accurdance with the terms and provisions of the Unit Leases, the undersuped does bereby declare, pool, unitiae and combine the Unit Leases, including all recurving, extension, multi-classes and amendments thereof, and said lands novered thereby, insufar as same contributes to the Unit Area as described below, and mineral analyze royally estates therein into a poolet whit for the exploration, development and probabilities for l.g. gas and associated hydrocarbons ("Unit).
- (2) <u>Description of Unit Area.</u> The Unit includes the Unit Leases identified on said Exhibit "A", insufar as saste conditions to those leads ("Unit Area") described on Exhibit "B" and depicted on Exhibit "B". Said Exhibits are state-the hereto and incorporated herein by reference for all purposes. The Unit shall cover and apply to the Morrellus formation, belog the straignaphic equivalent of those depths from the bose of the Tully formation to the top of the Orondaga formation. Production from the Unit shall be allocated proportionately among the tracts probled benefit with the Unit in the proportion which the number of surfaces in such tract bears to the entitl aumber of surfaces area in the Unit. Should it be determined that arey tract of band or interest with the Unit is not properly pooled or unitized hereby, or is not otherwise committed to the Unit, such fact shall one affect, terminate, lagalir or otherwise invalidate the Unit as to any interest profest or unitized or unitized for the Unit as to any interest profest or unitized for unitized for the Unit as to any
- (3) Only Name. The Unit created bareby shall be known as the "Dickey Unit", a 241.36 sure pooled witt shasted in Armstrong Councy, Pennsylvania.
- (4) Additional Interests Included. In the event the undersigned, as of the effective date hereof, owns any leasthold interest or mineral and/or regularly interest other than those specifically described or referred to berief covering lands with the Unit Area, including my unbeased mineral interest in lands inside the Unit Area, or any interest for which estifuation of the Unit cases berefy is necessary, and the undersigned innervently feelile to include said interest on Exhibit "A", then said interest or interests are boreby pooled and combined into said Unit as hereby declared, without the necessity of specifically enumerating such interest or interests and the specific land which they never or in which they are held.
- (5) Right to Amend. The undersigned hereby exclusively reserves the right, from three to time, to amend this Agreement, and the respective terms and provisions hereof, including, without himitation, the power (f) to change, reduce, endurge or extend the size or configuration of the Unit Area is accordance with the applicable rules and regulations of any governmental regulatory.

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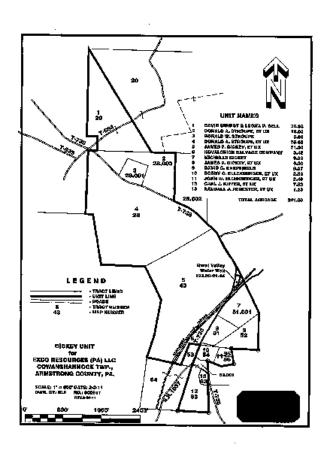
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Exhibit "0-1"

Attached to and made a pert of that certain Cestignation of Unit "Dickey Unit"

Armstrong County, Pennsylvanja

Survey Plat



#### This Indenture

Made the 3rd day of Merch in the year of our Lord, Two thousand twelve,

(2012),

#### Between

Ronald S. Zorich, Executor under the Lest Will and Testament of Joseph A. Mateer, Jr. a/k/a Joseph A. Mateer and Ronald S. Zorich, Susan F. Trimble, Melody Stewart, Bric Webb and Todd Webb, each and all, individually (hereinafter called "Grantors")

#### AND

Buffalo Valley, Ltd. a Pennsylvania business corporation, having offices at One Glade Park East, Kittanning, Pennsylvania, and having a mailing address of P.O. Box 1022, Kittanning, PA 16201 — (bereinafter called "Grantee":

WHEREAS, the said Joseph A. Mateer, Jr., a/k/a Joseph A. Mateer was vested in lifetime with title to premises hereinafter described, situate in East Franklin Township, Armstrong County, Pennsylvania; and

WHEREAS, the said Joseph. A. Mateer, Jr., a/k/a Joseph A. Mateer, died testate on April 29, 2011, and his Last Will and Testament was duly probated in the Register of Wills Office in the County of Armstrong (See Estate No. 03-11-0200); and

WHEREAS, the said real estate hereinafter described was not specifically devised, except for the oil and gas, coal and all other subsurface mineral rights as provided for in paragraph "THIRD" of the Last Will and Testament, and the said Ronald S. Zorich qualified as Executor of the Last Will and Testament; and

WHEREAS, the beits, namely the cousins of the decedent, who were specifically devised the oil & gas, coal and other subsurface mineral rights, join in this conveyance for the purpose of conveying any and all right, title and interest that they have in said oil and gas, coal and other subsurface minerals to the Grantee named herein.

PAGE

## Placement/Need/Storage/Markets

- Trucking
- Rail Lines
- Pipeline
- Pollution/water treatment
- Retail
- Food
- Housing
- Office Space

## What leasing tells us about potential winners and losers in communities impacted by shale drilling

## How locally-recorded leases are figuring into financial decisions on Wall Street

- Mergers
- Acquisitions
- Hedge Funds

# A look at what the future of leasing holds and a review of the new development of outright oil and gas purchases vs leasing

## Impact on Shale Communities

- Roads
- Water issues
- Will there be new sources of tax revenue
- Wildlife
- Forests
- Aesthetics

### Wealth

- Discussions will last generations
- Family Farms
- Generational Transfers
- Elderlaw



### **Future**

- LNG
- Powergrid
- Infrastructure
- Pipelines
- Compressors
- Gas Processing
- Work Force

## Lease vs Purchase of Rights

Have and Have nots

## I Want It All!