

Doing Business with the Federal Government



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Contracting Officer
DOE/NETL

Financial Assistance vs Acquisition

Financial Assistance: Benefit to the public

- Funding Opportunity Announcement (FOA) under Financial Assistance
- Typically have cost share for projects that fall under Energy Policy Act (EPACT) 2005 (R&D projects 20% and Demonstration 50%)
- Issue as Cooperative Agreements with substantial involvement by the Government
- Profit and Fee are not allowable
- Financial Assistance Regulations 2 CFR 200

Acquisition: To meet a government need

- Solicitations issued under Acquisition
- Federal Acquisition Regulation (FAR) based contracting
- Cost Share not typically required
- Fixed-Price (preferred type) and Cost-Reimbursement type contracts are the most typical contract types
- Profit and Fee are allowable
- Federal Acquisition Regulation (FAR)

NOTE: The contracting methodology has not been determined at this point for this potential activity.

Financial Assistance and Acquisition: Doing Business with the Government



If/when Funding Opportunity Announcement(s) (FOA) are issued, NETL will post on the following sites

- FedConnect (<https://www.fedconnect.net/FedConnect/Default.htm>)
- Grants.gov (<http://www.grants.gov/>)
- NETL Business Page (<http://netl.doe.gov/business/solicitations>)

If/when Solicitations are issued, NETL will post on the following sites

- FedConnect (<https://www.fedconnect.net/FedConnect/Default.htm>)
- Beta SAM (replaced Fedbizopps) (<https://beta.sam.gov>)
- NETL Business Page (<https://netl.doe.gov/business/site-support>) Reading Room

Actions that need to be completed

- Obtain a Dun and Bradstreet Universal Numbering System (DUNS) number (<http://fedgov.dnb.com/webform>)
- Register with System for Award Management (SAM) (<http://www.sam.gov/>). More information about SAM registration for applicants is found at :
https://www.sam.gov/sam/transcript/Quick_Guide_for_Grants_Registrations_v1.7.pdf
- Register with Grants.gov. There are 3 steps to this process
 - 1) The Authorized Organizational Representative (AOR) must register at:
<https://apply07.grants.gov/apply/OrcRegister>
 - 2) An email is sent to the E-Business (E-Biz) POC listed in SAM. The E-Biz POC must approve the AOR registration using their MPIN from their SAM registration.
 - 3) AOR verifies that registration was completed at: http://grants.gov/applicants/applicant_profile.jsp.
 - More information about the above steps is provided at:
http://www.grants.gov/applicants/organization_registration.jsp.
- Register with FedConnect to submit questions (www.fedconnect.net).

Please allow at least 44 days to complete these processes

Acquisition: Doing Business with the Government

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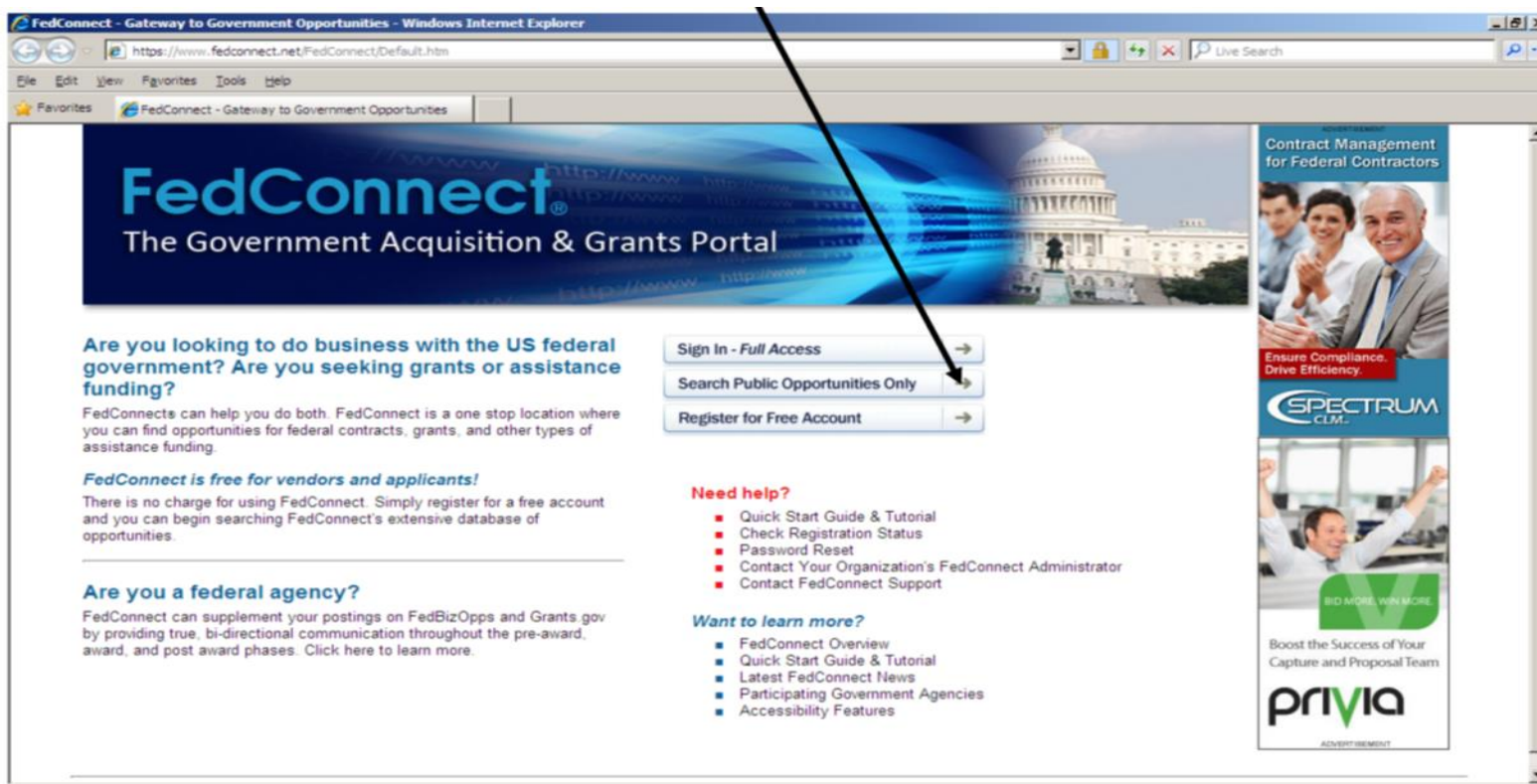
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Financial Assistance and Acquisition: Doing Business with the Government



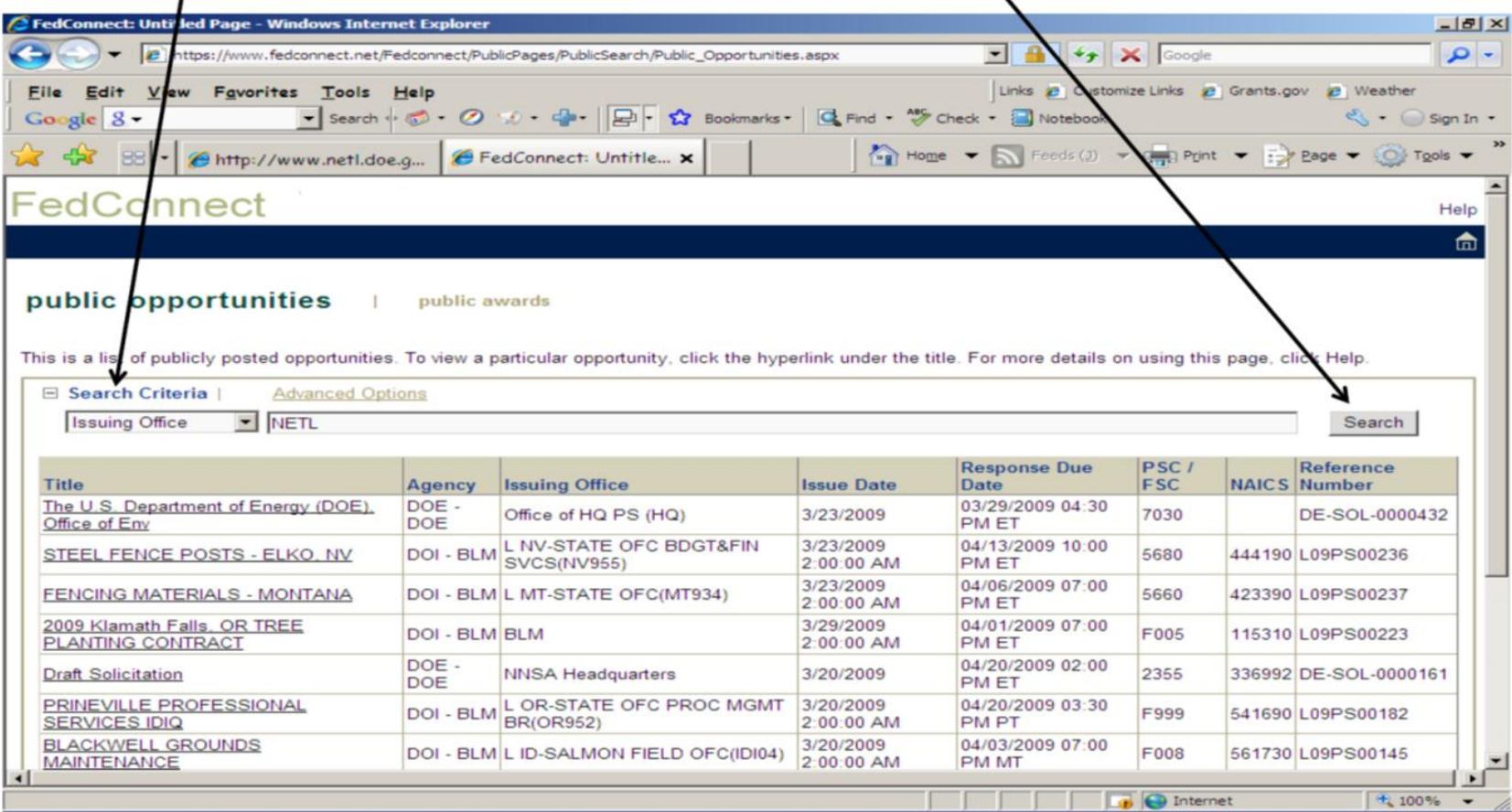
Accessing NETL FOAs and Solicitations in FedConnect

Enter the FedConnect URL (www.fedconnect.net) in an internet browser. On the Main Page, click on the Search Public Opportunities Only button



Financial Assistance and Acquisition: Doing Business with the Government

Under **Search Criteria**, select **Issuing Office** and type NETL. Click on **Search** then click on **title** of announcement to view.



FedConnect

public opportunities | public awards

This is a list of publicly posted opportunities. To view a particular opportunity, click the hyperlink under the title. For more details on using this page, click Help.

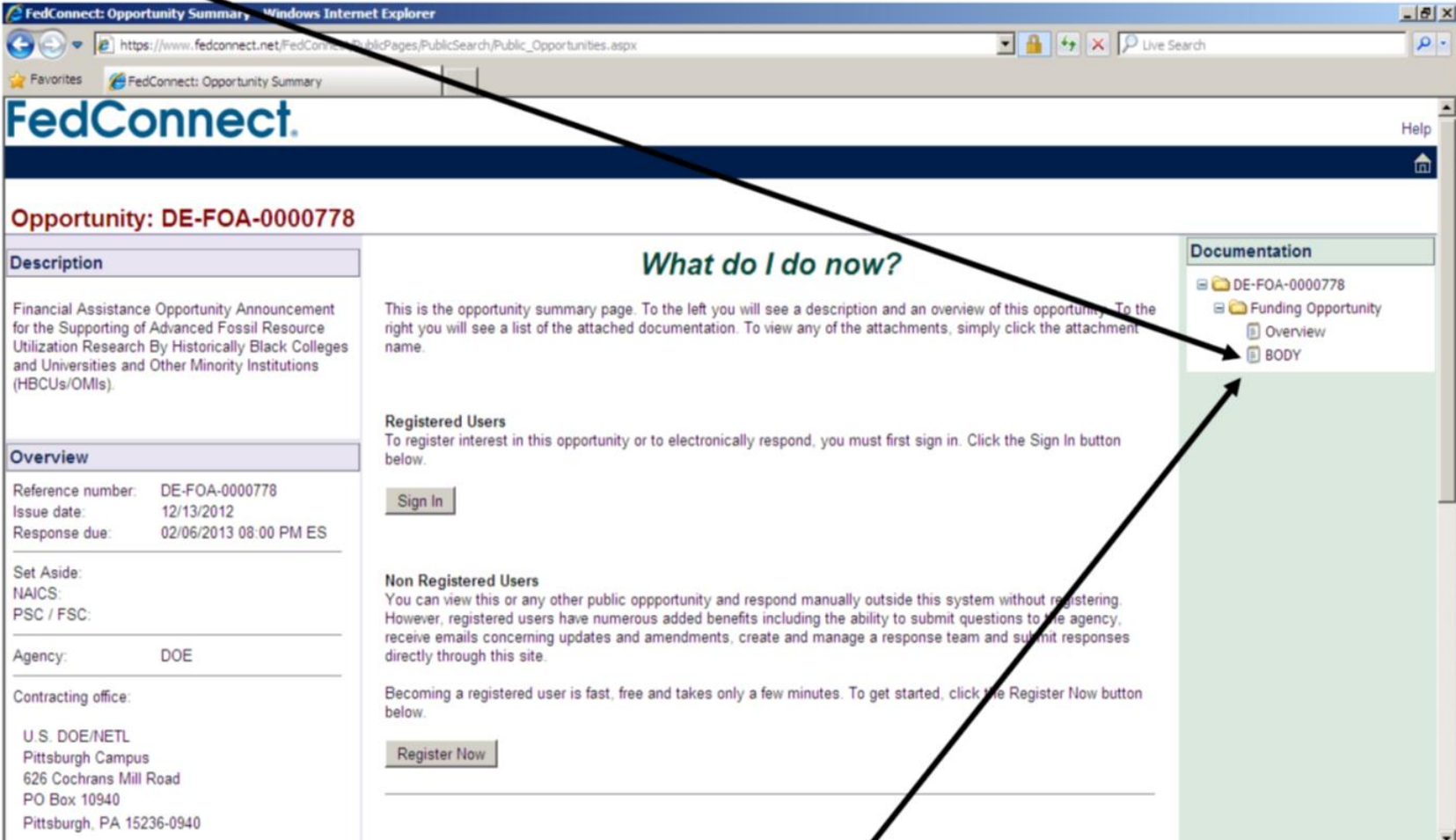
Search Criteria | [Advanced Options](#)

Issuing Office: NETL

Title	Agency	Issuing Office	Issue Date	Response Due Date	PSC / FSC	NAICS	Reference Number
The U.S. Department of Energy (DOE), Office of Env	DOE - DOE	Office of HQ PS (HQ)	3/23/2009	03/29/2009 04:30 PM ET	7030		DE-SOL-0000432
STEEL FENCE POSTS - ELKO NV	DOI - BLM	L NV-STATE OFC BDGT&FIN SVCS(NV955)	3/23/2009 2:00:00 AM	04/13/2009 10:00 PM ET	5680	444190	L09PS00236
FENCING MATERIALS - MONTANA	DOI - BLM	L MT-STATE OFC(MT934)	3/23/2009 2:00:00 AM	04/06/2009 07:00 PM ET	5660	423390	L09PS00237
2009 Klamath Falls OR TREE PLANTING CONTRACT	DOI - BLM	BLM	3/29/2009 2:00:00 AM	04/01/2009 07:00 PM ET	F005	115310	L09PS00223
Draft Solicitation	DOE - DOE	NNSA Headquarters	3/20/2009	04/20/2009 02:00 PM ET	2355	336992	DE-SOL-0000161
PRINEVILLE PROFESSIONAL SERVICES IDIQ	DOI - BLM	L OR-STATE OFC PROC MGMT BR(OR952)	3/20/2009 2:00:00 AM	04/20/2009 03:30 PM PT	F999	541690	L09PS00182
BLACKWELL GROUNDS MAINTENANCE	DOI - BLM	L ID-SALMON FIELD OFC(IDI04)	3/20/2009 2:00:00 AM	04/03/2009 07:00 PM MT	F008	561730	L09PS00145

Financial Assistance and Acquisition: Doing Business with the Government

Click on **Body** to view the FOA or Solicitation instructions



Opportunity: DE-FOA-0000778

Description

Financial Assistance Opportunity Announcement for the Supporting of Advanced Fossil Resource Utilization Research By Historically Black Colleges and Universities and Other Minority Institutions (HBCUs/OMIs).

Overview

Reference number: DE-FOA-0000778
Issue date: 12/13/2012
Response due: 02/06/2013 08:00 PM ES

Set Aside:
NAICS:
PSC / FSC:

Agency: DOE

Contracting office:
U. S. DOE/NETL
Pittsburgh Campus
626 Cochrans Mill Road
PO Box 10940
Pittsburgh, PA 15236-0940

What do I do now?

This is the opportunity summary page. To the left you will see a description and an overview of this opportunity. To the right you will see a list of the attached documentation. To view any of the attachments, simply click the attachment name.

Registered Users
To register interest in this opportunity or to electronically respond, you must first sign in. Click the Sign In button below.

Non Registered Users
You can view this or any other public opportunity and respond manually outside this system without registering. However, registered users have numerous added benefits including the ability to submit questions to the agency, receive emails concerning updates and amendments, create and manage a response team and submit responses directly through this site.

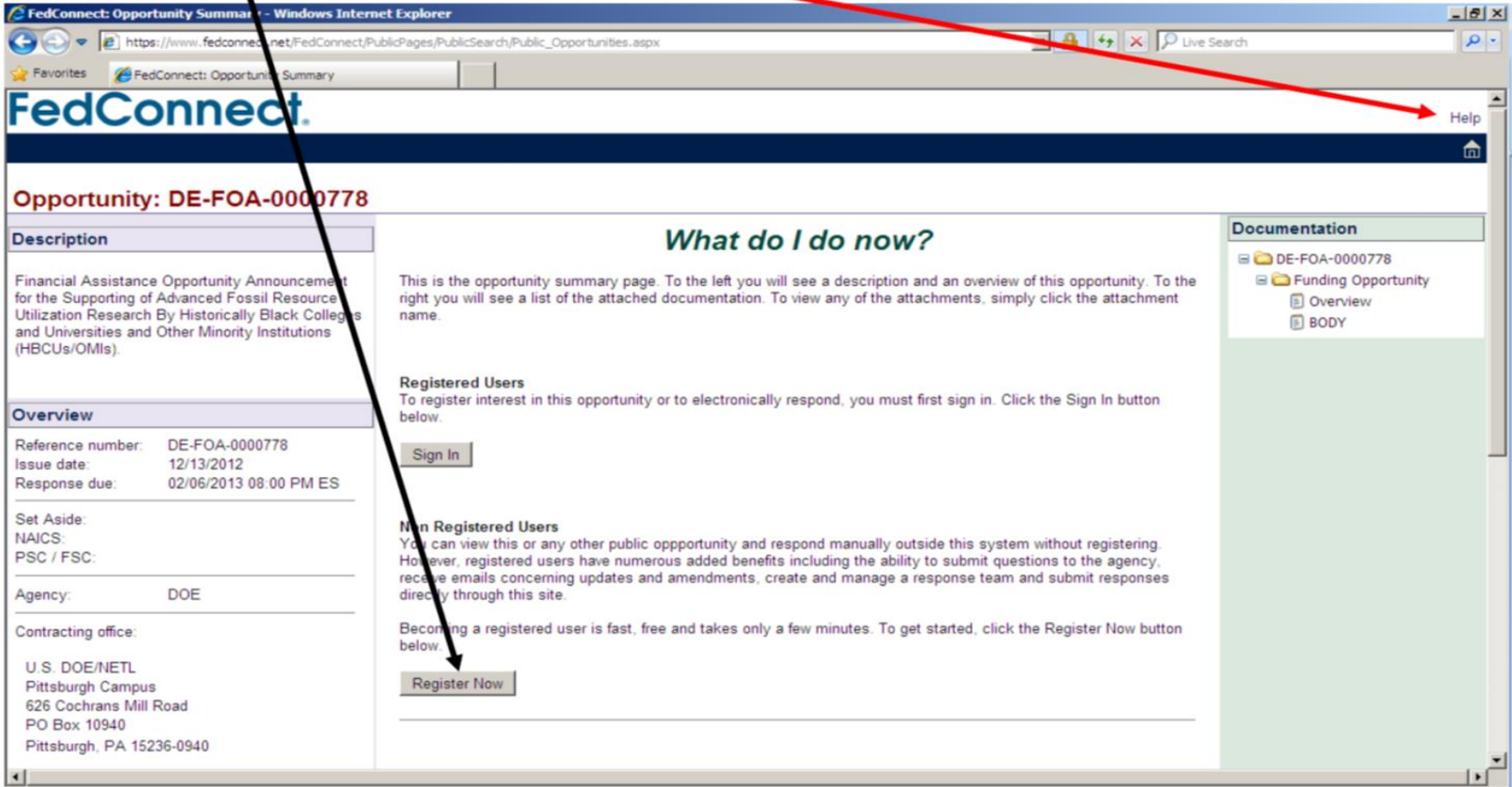
Becoming a registered user is fast, free and takes only a few minutes. To get started, click the Register Now button below.

Documentation

- DE-FOA-0000778
 - Funding Opportunity
 - Overview
 - BODY**

Financial Assistance and Acquisition: Doing Business with the Government

Click on **Register to Receive Notifications** to receive agency alerts and view the message center.



FedConnect: Opportunity Summary - Windows Internet Explorer

https://www.fedconnect.net/FedConnect/PublicPages/PublicSearch/Public_Opportunities.aspx

FedConnect

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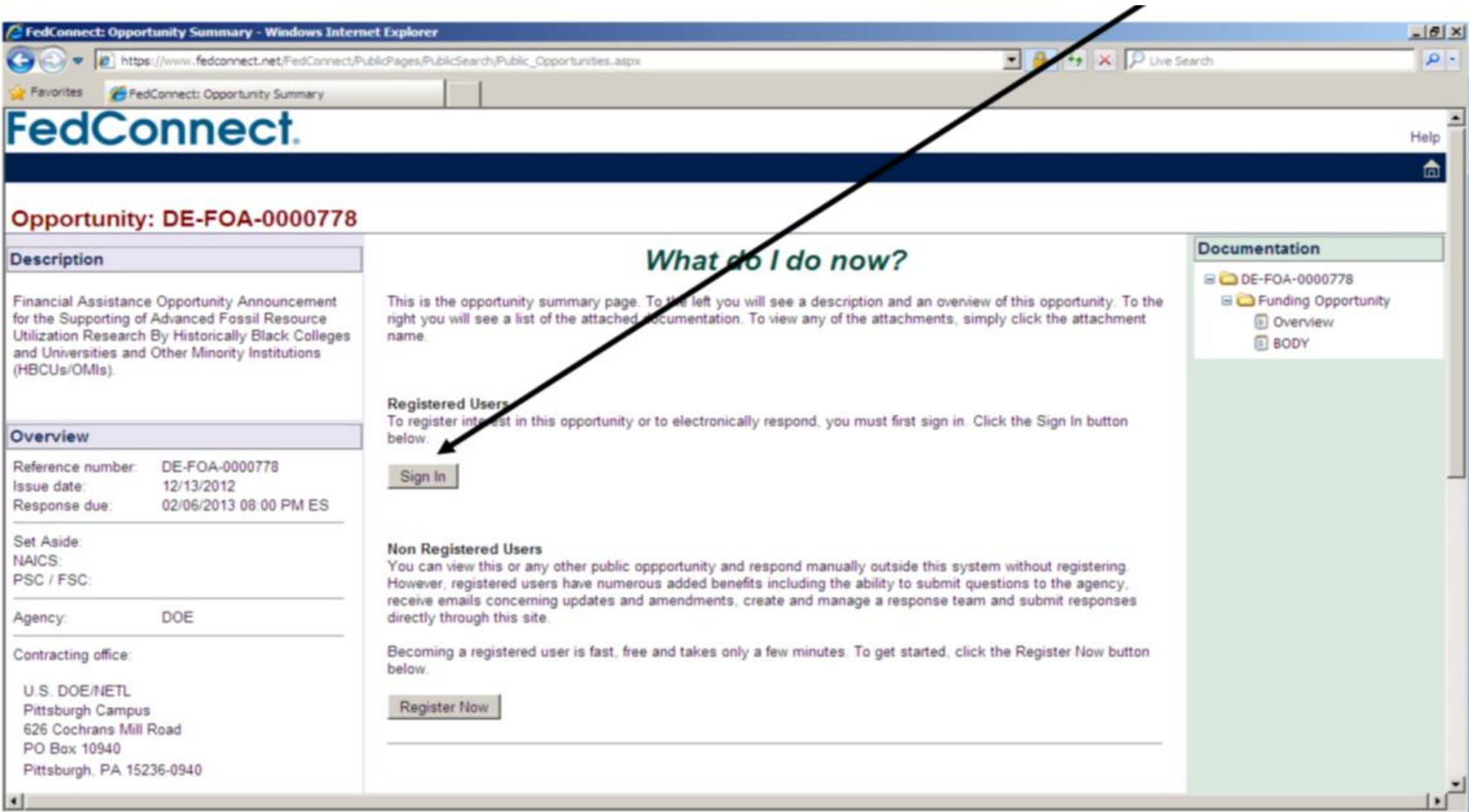
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Documentation

- DE-FOA-0000778
 - Funding Opportunity
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Financial Assistance and Acquisition: Doing Business with the Government

To submit questions about this FOA or Solicitation, Registered Users click on **Sign In**.



FedConnect: Opportunity Summary - Windows Internet Explorer

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FedConnect

Opportunity: **DE-FOA-0000778**

Description

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Response due:	02/06/2013 08:00 PM ES

Set Aside:

NAICS:

PSC / FSC:

Agency: DOE

Contracting office:

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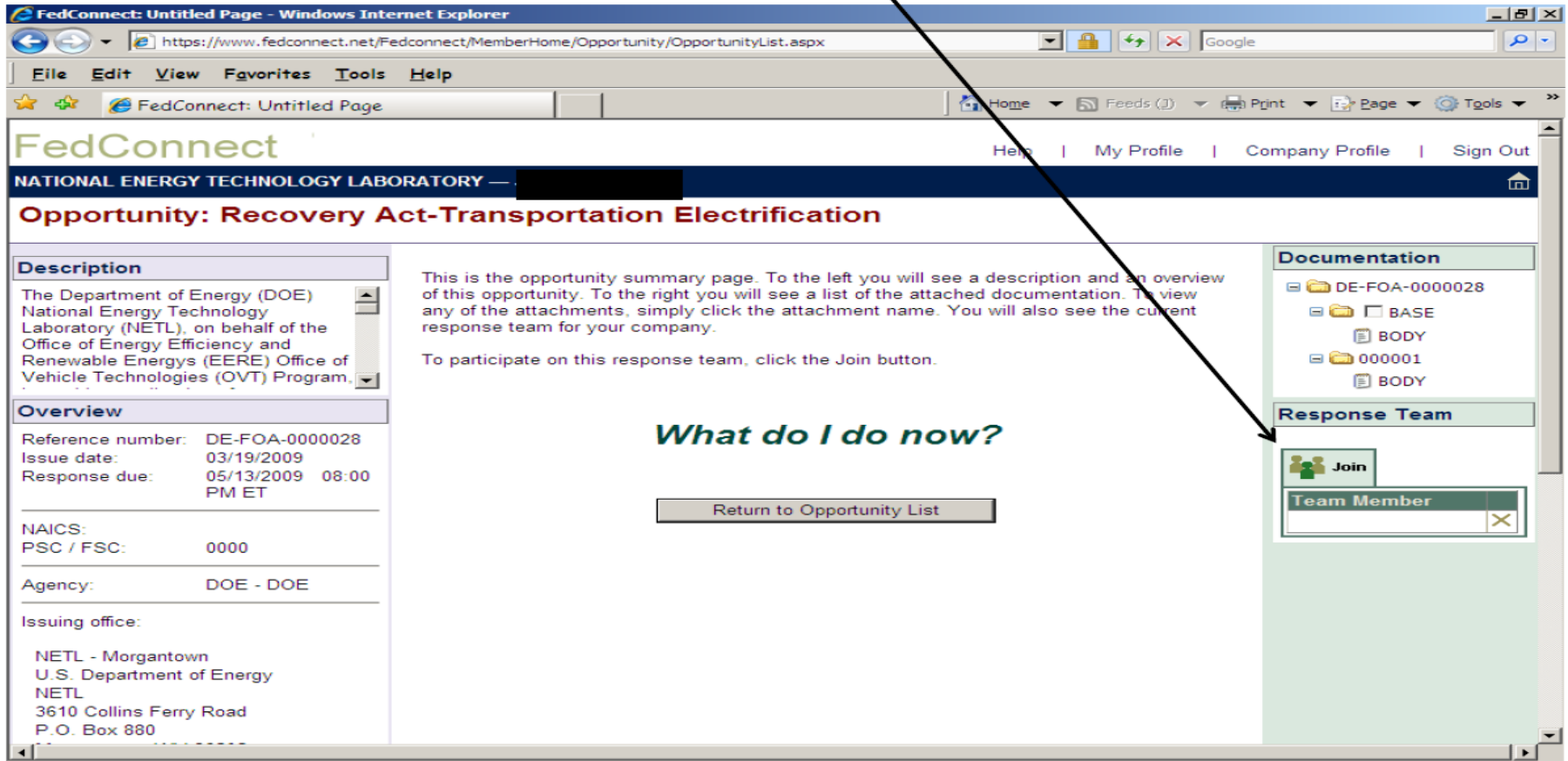
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Documentation

- DE-FOA-0000778
 - Funding Opportunity
 - Overview
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Financial Assistance and Acquisition: Doing Business with the Government

If someone at your company has already done this, click on **Join** the **Response team**.



FedConnect: Untitled Page - Windows Internet Explorer
https://www.fedconnect.net/Fedconnect/MemberHome/Opportunity/OpportunityList.aspx

FedConnect
NATIONAL ENERGY TECHNOLOGY LABORATORY — [REDACTED]

Opportunity: Recovery Act-Transportation Electrification

Description
The Department of Energy (DOE) National Energy Technology Laboratory (NETL), on behalf of the Office of Energy Efficiency and Renewable Energys (EERE) Office of Vehicle Technologies (OVT) Program.

Overview
Reference number: DE-FOA-0000028
Issue date: 03/19/2009
Response due: 05/13/2009 08:00 PM ET

NAICS:
PSC / FSC: 0000

Agency: DOE - DOE

Issuing office:
NETL - Morgantown
U.S. Department of Energy
NETL
3610 Collins Ferry Road
P.O. Box 880

This is the opportunity summary page. To the left you will see a description and an overview of this opportunity. To the right you will see a list of the attached documentation. To view any of the attachments, simply click the attachment name. You will also see the current response team for your company.

To participate on this response team, click the Join button.

What do I do now?

[Return to Opportunity List](#)

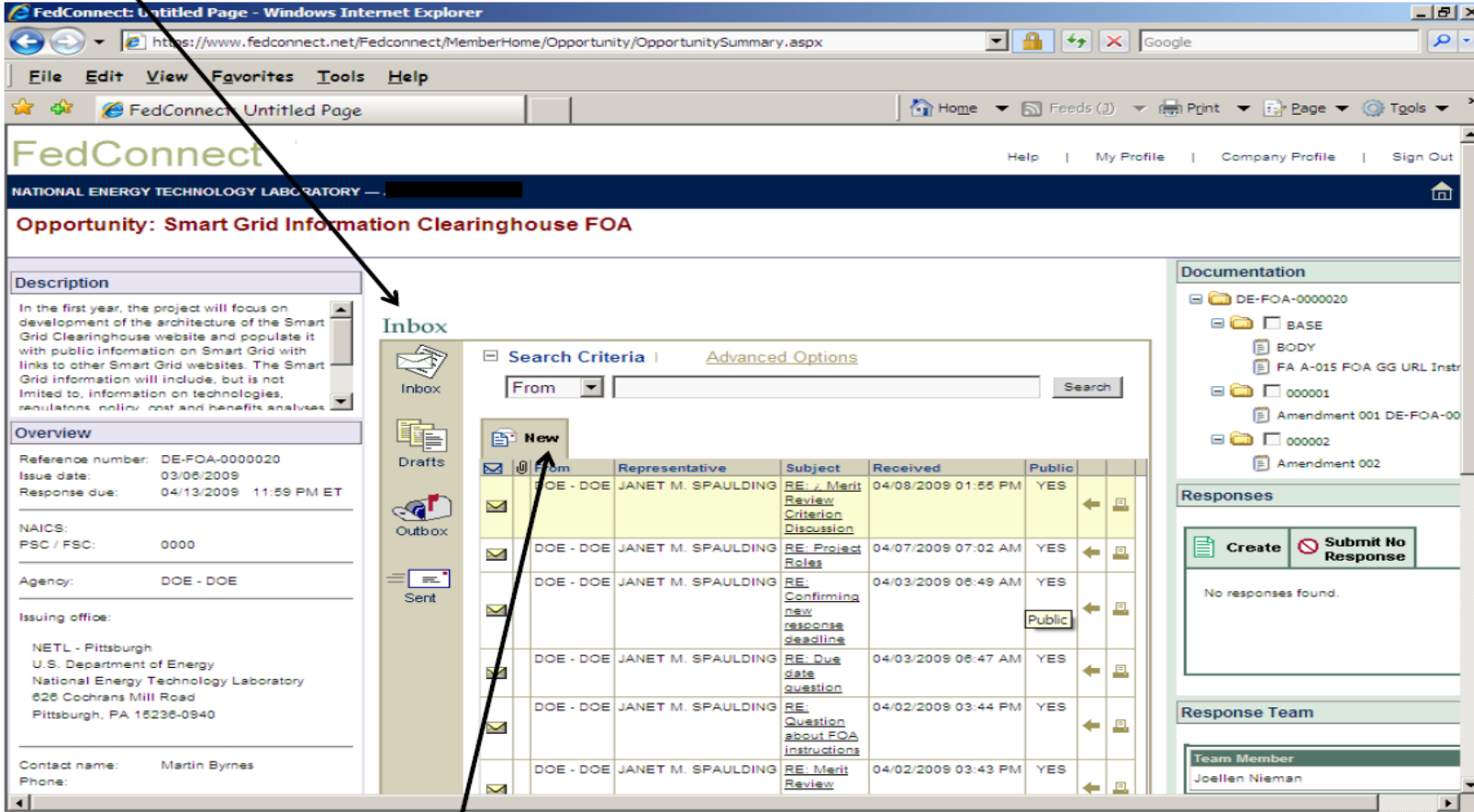
Documentation
DE-FOA-0000028
BASE
BODY
000001
BODY

Response Team
[Join](#)

Team Member
<input type="text"/>

Financial Assistance and Acquisition: Doing Business with the Government

The **Inbox** will contain replies to questions already submitted by other vendors.



The screenshot shows the FedConnect website interface. The main heading is "Opportunity: Smart Grid Information Clearinghouse FOA". On the left, there is a "Description" section and an "Overview" section with details like "Reference number: DE-FOA-0000020" and "Issue date: 03/06/2009". The central part of the page is the "Inbox" section, which includes a search bar and a table of messages. A "New" button is located at the top left of the table. A black arrow points from the text above to this "New" button. The table has columns for "From", "Representative", "Subject", "Received", and "Public". The right side of the page contains "Documentation" and "Responses" sections.

From	Representative	Subject	Received	Public
DOE - DOE	JANET M. SPAULDING	RE: Merit Review Criterion Discussion	04/09/2009 01:55 PM	YES
DOE - DOE	JANET M. SPAULDING	RE: Project Roles	04/07/2009 07:02 AM	YES
DOE - DOE	JANET M. SPAULDING	RE: Confirming new response deadline	04/03/2009 06:49 AM	YES
DOE - DOE	JANET M. SPAULDING	RE: Due date question	04/03/2009 06:47 AM	YES
DOE - DOE	JANET M. SPAULDING	RE: Question about FOA instructions	04/02/2009 03:44 PM	YES
DOE - DOE	JANET M. SPAULDING	RE: Merit Review	04/02/2009 03:43 PM	YES

To submit a question, click on **New** in the **Inbox**.