EVN Macedonia: Company profile



Company profile



KEC Organization in Macedonia



 EVN is present in NMK since 2006, by acquiring the 90% of shares of state owned company

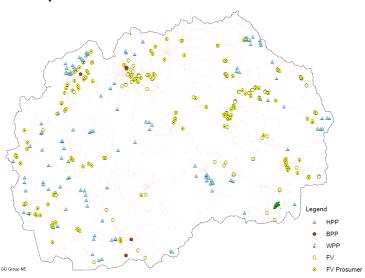
- Core business functions
 - Electricity distribution: Power Network with
 8.000 Transformer Stations and more than 2.000
 km low-voltage and high-voltage grid
 - Electricity supply: Over 800.000 customers
 - Electricity production: 11 small hydro power plants (inst. capacity 47 MW) + 1 PV (1,5 MW)
- EVN MK Revenues 2020 of approx. € 400m
- EVN currently has 1.972 employees

Renewable potential in North Macedonia



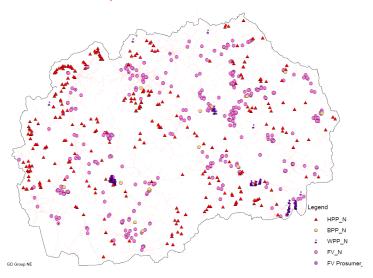
Overview of the status and expectations

In operation



Renewables	No	Capacity
Hydro power plants	124	491.0 MW
Wind power plants	16	36.8 MW
Biomass power plants	4	7.6 MW
Photovoltaic	126	24.2 MW
Photovoltaic Prosumer	185	9.8 MW
TOTAL	455	569.4 MW

Can be expected on mid-term



- Largest number is related to photovoltaics with potential capacity of about 400 MW
 - Prosumers are supposed to provide about 40%
- Biomass is still under feed-in regime
 - Potential of about 15 MW
- Additional hydro potential of 40 MW
 - Potential for small hydro plants is widely exploited

Consumers become "active" consumers



The emerging roles of consumers

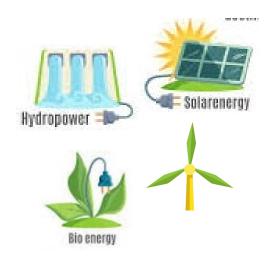


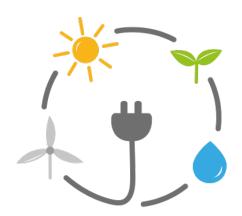


- Consumers get new, more active roles across electricity sectors
 - they participate in deployment of renewables
 by installation of self-generation units
 - consumers are gaining active market role by becoming prosumers
 - it is possible for them to take part in the demand side management
- New roles come with obligations
 - they have to register in front of the DSO
 - they have to obtain bidirectional meter
 - their equipment must comply with the standards and the network management strategies of DSO

EVN

Deployment of Renewables is more than construction and operation of renewable plants





Optimal integration into the distribution network is essential

- it requires sufficient network capacity
- has to be supported by deployment of smart technologies
- developing effective demand side management for managing the network loads
- integration of storage capacities in the network to manage the loads

Integration of renewables is particularly challenging for the SEE region

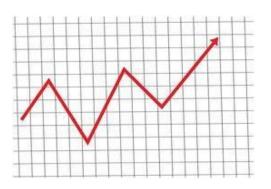
- affordability for the needed technologies
- insufficient investments in infrastructure
- traditional roles of all incumbent stakeholders
- undeveloped electricity markets not suitable for emerging roles of market players
- undeveloped and constantly changing regulation

Market access to overall renewable generation



Additional incentive for deployment



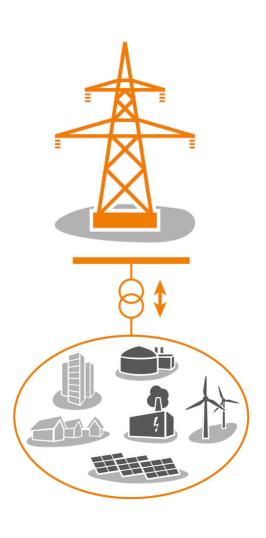


- Regardless of their size, all renewable generators should be enabled to participate to the market
 - they must have possibilities for selling their production
 - establishment of functional markets for certificates of origin of the produced electricity from renewables
- Renewable aggregators make energy products more attractive
 - products can not be guaranteed by the producers due to
 volatility of production → aggregation mitigates volatility
 - especially relevant for smaller scale generation units
- Market access provides mostly needed incentives for development of prosumer concept
 - it enhances feasibility of their investments

DSO is much more than a distributor of electricity



DSO should act as a facilitator of the renewable concept



- DSO has to enhance the roles of other stakeholders
 - especially market roles, trough switching, providing data for market access, etc.
- Implementation of appropriate network management strategies is essential
 - possibility to alter consumers behavior, especially in peak hours
 - it is necessary to engage system services from consumers (like electro mobility or batteries)
- In its allocation of resources, DSO should consider also deployment of smart technologies
 - limited resources are mostly used for network development and reinforcement
 - smart technologies are fundamental for provision of functional renewable production concept